

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ARIZONA (04)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
COCONINO COUNTY (005), AZ					
MSA 22380					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	25	0	1	25
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	25	0	1	25
GILA COUNTY (007), AZ					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	5	0	1	5
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	5	0	1	5

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
MARICOPA COUNTY (013), AZ									
MSA 38060									
Inside AA 0001									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	1	780	1	780	0
Median Family Income 30-40%	0	0	1	115	2	1,160	0	0	0
Median Family Income 40-50%	0	0	2	400	4	2,925	3	1,775	0
Median Family Income 50-60%	2	162	4	728	11	5,559	3	1,276	0
Median Family Income 60-70%	1	100	1	150	8	4,610	2	1,020	0
Median Family Income 70-80%	2	60	2	375	5	2,408	0	0	0
Median Family Income 80-90%	4	274	2	425	3	1,875	1	50	0
Median Family Income 90-100%	3	236	5	1,015	5	3,200	2	161	0
Median Family Income 100-110%	4	200	3	550	7	5,855	4	350	0
Median Family Income 110-120%	1	40	2	400	3	2,150	1	40	0
Median Family Income >= 120%	35	1,709	19	3,494	31	19,396	27	6,223	0
Median Family Income Not Known	1	100	0	0	2	836	1	100	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	53	2,881	41	7,652	82	50,754	45	11,775	0

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Agency: FDIC - 3

Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
YAVAPAI COUNTY (025), AZ					
MSA 39150					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	1,000	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	1,000	0
YUMA COUNTY (027), AZ					
MSA 49740					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	500	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	500	0
TOTAL INSIDE AA IN STATE	55	2,963	82	50,754	11,943
TOTAL OUTSIDE AA IN STATE	4	105	3	2,500	105
STATE TOTAL	59	3,068	85	53,254	12,048

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Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
CONTRA COSTA COUNTY (013), CA					
MSA 36084					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	1	10	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	10	0	0	0

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 Agency: FDIC - 3
 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MADERA COUNTY (039), CA					
MSA 31460					
Inside AA 0028					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	6	219	2	810	13
Upper Income	1	50	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	7	269	2	810	13
MARIPOSA COUNTY (043), CA					
MSA NA					
Inside AA 0026					
Low Income	0	0	0	0	0
Moderate Income	3	185	0	0	35
Middle Income	1	10	1	225	10
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	4	195	1	225	45
MERCED COUNTY (047), CA					
MSA 32900					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	25	0	0	0
Upper Income	0	0	0	0	0

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 Agency: FDIC - 3
 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MONTEREY COUNTY (053), CA					
MSA 41500					
Inside AA 0040					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	2	0	0
Upper Income	1	100	1	500	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	3	1,800	0

ORANGE COUNTY (059), CA

MSA 11244

Outside Assessment Area

Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	1	40	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

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 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
SANTA BARBARA COUNTY (083), CA					
MSA 42200					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	6	3,755	0
Middle Income	1	10	1	300	10
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	10	7	4,055	10
SONOMA COUNTY (097), CA					
MSA 42220					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	417	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	417	0
TULARE COUNTY (107), CA					
MSA 47300					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	200	200
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0

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Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Loans to Affiliates
TOTAL OUTSIDE AA IN STATE	4	85	1	200	10	6,272	4	1,050	0
STATE TOTAL	69	3,315	21	4,593	61	37,246	45	6,978	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Loans to Affiliates
ADAMS COUNTY (001), CO									
MSA 19740									
Inside AA 0006									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	53	3	527	1	396	1	177	0
Median Family Income 50-60%	0	0	3	610	3	1,500	2	710	0
Median Family Income 60-70%	7	414	6	1,082	12	6,146	0	0	0
Median Family Income 70-80%	2	119	2	350	3	1,700	2	700	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	2	86	1	250	1	500	0	0	0
Median Family Income 100-110%	1	9	0	0	0	0	1	9	0
Median Family Income 110-120%	1	25	1	250	0	0	0	0	0
Median Family Income >= 120%	2	125	0	0	0	0	1	25	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	16	831	16	3,069	20	10,242	7	1,621	0

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Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
BROOMFIELD COUNTY (014), CO					
MSA 19740					
Inside AA 0006					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	2	1,350	0
Upper Income	1	50	1	450	500
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	50	3	1,800	500
DENVER COUNTY (031), CO					
MSA 19740					
Inside AA 0006					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	2	90	1	550	0
Median Family Income 50-60%	3	160	3	1,600	0
Median Family Income 60-70%	0	0	2	1,470	0
Median Family Income 70-80%	1	32	1	548	0
Median Family Income 80-90%	2	170	1	750	170
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	1	69	0	0	0
Median Family Income 110-120%	5	139	0	0	0
Median Family Income >= 120%	4	275	8	6,533	1,506
Median Family Income Not Known	1	50	4	2,850	200
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
DOUGLAS COUNTY (035), CO										
MSA 19740										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	100	0	0	1	500	0	0	0	0
Middle Income	1	30	0	0	1	750	1	30	0	0
Upper Income	5	206	2	450	3	2,750	1	750	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	336	2	450	5	4,000	2	780	0	0
EAGLE COUNTY (037), CO										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	80	0	0	2	615	2	365	0	0
Upper Income	1	61	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	141	1	200	2	615	2	365	0	0

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Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
EL PASO COUNTY (041), CO					
MSA 17820					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	1	318	0
Median Family Income 60-70%	0	0	2	1,990	1,000
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	3	2,308	1,000
GARFIELD COUNTY (045), CO					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	2	103	1	525	600
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

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	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
GILPIN COUNTY (047), CO					
MSA 19740					
Inside AA 0006					
Low Income	0	0	0	0	0
Moderate Income	1	20	0	1	20
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	20	0	1	20
GRAND COUNTY (049), CO					
MSA NA					
Inside AA 0008					
Low Income	4	90	1	1,000	324
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	5	130	1	300	130
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	9	220	2	1,300	454

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	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MESA COUNTY (077), CO					
MSA 24300					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	4	0	0	0
Upper Income	0	0	1	655	0
Income Not Known	0	0	1	564	0
Tract Not Known	0	0	0	0	0
County Total	1	4	2	1,219	0
PARK COUNTY (093), CO					
MSA 19740					
Inside AA 0006					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	4	130	0	0	45
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	4	130	0	0	45
RIO GRANDE COUNTY (105), CO					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	36	0	0	0
Upper Income	0	0	0	0	0

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	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
SAGUACHE COUNTY (109), CO					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	3	1,852	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	3	1,852	0
SUMMIT COUNTY (117), CO					
MSA NA					
Inside AA 0008					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	150	1	300	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	150	1	300	0
WELD COUNTY (123), CO 2/					
MSA 24540					
Inside AA 0007					
Low Income	0	0	0	0	0
Moderate Income	1	50	1	1,000	0
Middle Income	0	0	1	1,210	0
Upper Income	4	227	2	1,600	0

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Respondent ID: 0000058458

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	4	143	1	127	10	6,184	7	3,732	0
STATE TOTAL	113	5,157	58	11,271	101	63,845	84	15,762	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: DELAWARE (10)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
NEW CASTLE COUNTY (003), DE									
MSA 48864									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	400	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	400	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	400	0	0	0
STATE TOTAL	0	0	0	0	1	400	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: FLORIDA (12)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
CLAY COUNTY (019), FL					
MSA 27260					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	100	0	1	100
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	1	100
LEE COUNTY (071), FL					
MSA 15980					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	1	480	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: FLORIDA (12)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LEON COUNTY (073), FL					
MSA 45220					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	500	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	500	0
SARASOTA COUNTY (115), FL					
MSA 35840					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	60	1	500	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	60	1	500	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	160	3	1,480	100
STATE TOTAL	2	160	3	1,480	100

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: IDAHO (16)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
ADA COUNTY (001), ID					
MSA 14260					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	250	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	250	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	250	0	0	0
STATE TOTAL	0	250	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
DUPAGE COUNTY (043), IL					
MSA 16984					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	2	40	150	2	40
Median Family Income >= 120%	1	100	200	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	3	140	350	2	40
JO DAVIESS COUNTY (085), IL					
MSA NA					
Inside AA 0022					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	24	889	1,622	17	659
Upper Income	3	59	250	2	50
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

MSA NA

Inside AA 0022

Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	24	889	1,622	17	659
Upper Income	3	59	250	2	50
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
KANE COUNTY (089), IL					
MSA 20994					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	1,000	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	1	60	1	643	60
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	60	2	1,643	60
LEE COUNTY (103), IL					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	1	200	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LIVINGSTON COUNTY (105), IL					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	355	1	300	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	355	1	300	0
MCHENRY COUNTY (111), IL					
MSA 16984					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	50	0	0	50
Upper Income	1	100	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	2	150	0	0	50
MACON COUNTY (115), IL					
MSA 19500					
Outside Assessment Area					
Low Income	0	0	1	500	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
WINNEBAGO COUNTY (201), IL									
MSA 40420									
Inside AA 0021									
Low Income	2	120	1	250	6	2,978	3	670	0
Moderate Income	25	1,061	12	1,996	30	20,625	18	1,565	0
Middle Income	20	905	8	1,779	17	9,853	9	784	0
Upper Income	17	624	9	1,710	18	11,171	16	2,991	0
Income Not Known	2	60	3	700	6	4,500	2	1,250	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	66	2,770	33	6,435	77	49,127	48	7,260	0
TOTAL INSIDE AA IN STATE	96	3,867	46	9,147	83	52,487	69	8,159	0
TOTAL OUTSIDE AA IN STATE	16	915	8	1,516	14	8,959	14	2,341	0
STATE TOTAL	112	4,782	54	10,663	97	61,446	83	10,500	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: INDIANA (18)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LAWRENCE COUNTY (093), IN					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	500	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	500	0
ST. JOSEPH COUNTY (141), IN					
MSA 43780					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	500	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	500	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	1,000	0
STATE TOTAL	0	0	2	1,000	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
CLAYTON COUNTY (043), IA 2/									
MSA NA									
Inside AA 0011									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	21	2	390	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	21	2	390	0	0	0	0	0
CLINTON COUNTY (045), IA									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	750	1	750	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	750	1	750	0
DALLAS COUNTY (049), IA									
MSA 19780									
Inside AA 0010									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	1	50	0
Upper Income	1	70	0	0	0	0	1	70	0

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: IOWA (19)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
DELAWARE COUNTY (055), IA 2/										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	1	404	1	20	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	1	404	1	20	0	0
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	543	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	543	0	0	0	0
Totals For County: (055) 2/										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	2	947	1	20	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	2	947	1	20	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: IOWA (19)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Amount	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Num of Loans
DUBUQUE COUNTY (061), IA						
MSA 20220						
Inside AA 0011						
Low Income	0	0	0	500	0	0
Moderate Income	12	472	7	3,924	7	1,671
Middle Income	10	395	7	4,100	5	471
Upper Income	17	857	9	4,871	16	2,141
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	39	1,724	11	13,395	28	4,283
FAYETTE COUNTY (065), IA						
MSA NA						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	1	20	0	0	0	0
Middle Income	1	10	0	0	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	2	30	0	0	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
JACKSON COUNTY (097), IA 2/										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	3	0	0	0	0	1	3	0	0
Upper Income	1	25	0	0	0	0	1	25	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	28	0	0	0	0	2	28	0	0
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	3	0	0	0	0	1	3	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	3	0	0	0	0	1	3	0	0
Totals For County: (097) 2/										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	6	0	0	0	0	2	6	0	0
Upper Income	1	25	0	0	0	0	1	25	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	31	0	0	0	0	3	31	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: IOWA (19)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Num of Loans	Num of Loans
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SCOTT COUNTY (163), IA						
MSA 19340						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	0	0	1	400	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	0	0	1	400	0	0
STORY COUNTY (169), IA						
MSA 11180						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	0	0	1	213	1	629
Upper Income	0	0	0	0	2	545
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	0	0	1	213	3	1,174
TOTAL INSIDE AA IN STATE	47	1,953	13	2,285	29	16,049
TOTAL OUTSIDE AA IN STATE	3	33	4	673	6	2,867
STATE TOTAL	50	1,986	17	2,958	35	18,916
					34	4,476
					5	1,213
					39	5,689

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: KANSAS (20)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
BOURBON COUNTY (011), KS									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	1	500	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	1	500	0	0	0
BROWN COUNTY (013), KS									
MSA NA									
Inside AA 0004									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	20	1,096	1	150	2	1,000	3	255	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	20	1,096	1	150	2	1,000	3	255	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: KANSAS (20)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
JOHNSON COUNTY (091), KS									
MSA 28140									
Inside AA 0002									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	1	140	0	0	1	140	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	100	1	233	2	1,190	2	553	0
Median Family Income 90-100%	3	51	0	0	0	0	0	0	0
Median Family Income 100-110%	2	65	2	430	2	1,600	1	15	0
Median Family Income 110-120%	4	307	4	728	3	1,000	0	0	0
Median Family Income >= 120%	12	716	15	2,647	7	4,530	8	1,498	0
Median Family Income Not Known	0	0	2	445	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	22	1,239	25	4,623	14	8,320	12	2,206	0
LEAVENWORTH COUNTY (103), KS									
MSA 28140									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	1	90	1	200	0	0	2	290	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0

MSA 28140

Outside Assessment Area

Low Income
 Moderate Income
 Middle Income
 Upper Income
 Income Not Known
 Tract Not Known

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: KANSAS (20)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MIAMI COUNTY (121), KS					
MSA 28140					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	469	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	469	0
NEMAHA COUNTY (131), KS					
MSA NA					
Inside AA 0004					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	110	2	1,391	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	110	2	1,391	0
RAWLINS COUNTY (153), KS					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	55	0	1	55
Upper Income	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: KANSAS (20)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
WYANDOTTE COUNTY (209), KS									
MSA 28140									
Inside AA 0002									
Low Income	3	88	1	103	0	0	3	88	0
Moderate Income	0	0	0	0	1	1,000	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	2	150	0	0	0	0	1	50	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	5	238	1	103	1	1,000	4	138	0
TOTAL INSIDE AA IN STATE	48	2,601	28	4,986	19	11,711	20	2,627	0
TOTAL OUTSIDE AA IN STATE	6	378	2	400	3	1,319	6	883	0
STATE TOTAL	54	2,979	30	5,386	22	13,030	26	3,510	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MASSACHUSETTS (25)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MIDDLESEX COUNTY (017), MA					
MSA 15764					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	973	0	0
Median Family Income >= 120%	0	0	0	973	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	973	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	973	0
STATE TOTAL	0	0	1	973	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
ANOKA COUNTY (003), MN									
MSA 33460									
Inside AA 0023									
Low Income	0	0	0	0	1	694	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	2	1,000	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	3	1,694	0	0	0
BLUE EARTH COUNTY (013), MN									
MSA 31860									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	596	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	596	0	0	0
CARVER COUNTY (019), MN									
MSA 33460									
Inside AA 0023									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	1	69	2	360	1	500	1	185	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
CHISAGO COUNTY (025), MN					
MSA 33460					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	0	0
DAKOTA COUNTY (037), MN					
MSA 33460					
Inside AA 0023					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	1,000	0
Middle Income	1	25	1	350	25
Upper Income	3	233	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	4	258	1	1,350	2
FARIBAULT COUNTY (043), MN					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	466	466
Upper Income	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
NICOLLET COUNTY (103), MN					
MSA 31860					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	150	0	0	0
Upper Income	0	150	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	300	0	0	0
RAMSEY COUNTY (123), MN					
MSA 33460					
Inside AA 0023					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	1	100	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	1	832	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	1	352	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	1	100	4	1,797	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
RICE COUNTY (131), MN					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	20	0	1	20
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	20	0	1	20
SCOTT COUNTY (139), MN					
MSA 33460					
Inside AA 0023					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	320	3	2	850
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	320	3	2	850
SHERBURNE COUNTY (141), MN					
MSA 33460					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	2	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Loans to Businesses with Gross Annual Revenues <= \$1 Million
WASHINGTON COUNTY (163), MN									
MSA 33460									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	1,000	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0
TOTAL INSIDE AA IN STATE	23	1,102	22	3,819	40	22,487	24	5,931	0
TOTAL OUTSIDE AA IN STATE	3	135	2	300	7	5,091	3	501	0
STATE TOTAL	26	1,237	24	4,119	47	27,578	27	6,432	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MISSOURI (29)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Amount	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Num of Loans
CLAY COUNTY (047), MO						
MSA 28140						
Inside AA 0003						
Low Income	0	0	0	0	0	0
Moderate Income	8	271	5	875	3	233
Middle Income	0	0	1	175	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	8	271	6	1,050	3	233
GREENE COUNTY (077), MO						
MSA 44180						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	1	80	0	0	0	0
Middle Income	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	1	80	0	0	0	0
HOLT COUNTY (087), MO						
MSA NA						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	1	20	0	0	1	20
Upper Income	0	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MISSOURI (29)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
PETTIS COUNTY (159), MO					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	0	0
PLATTE COUNTY (165), MO					
MSA 28140					
Outside Assessment Area					
Low Income	0	0	1	900	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	900	0
VERNON COUNTY (217), MO					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	68	0	0	0
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Loans to Affiliates
TOTAL OUTSIDE AA IN STATE	5	368	0	0	1	900	2	920	0
STATE TOTAL	23	1,133	13	2,263	15	8,379	17	3,651	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MONTANA (30)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
BIG HORN COUNTY (003), MT					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	40	3	1,548	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	40	3	1,548	0
CASCADE COUNTY (013), MT					
MSA 24500					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	150	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	150	0
DEER LODGE COUNTY (023), MT					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	17	0	0	17
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MONTANA (30)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
FERGUS COUNTY (027), MT					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	518	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	518	0
FLATHEAD COUNTY (029), MT					
MSA NA					
Inside AA 0031					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	12	615	2	1,470	823
Upper Income	3	105	0	0	5
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	15	720	2	1,470	828
GALLATIN COUNTY (031), MT					
MSA NA					
Inside AA 0032					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	5	264	0	0	264
Upper Income	7	196	7	1,231	1,244

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MONTANA (30)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
JEFFERSON COUNTY (043), MT									
MSA NA									
Inside AA 0032									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	129	2	286	1	400	2	69	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	129	2	286	1	400	2	69	0
LAKE COUNTY (047), MT									
MSA NA									
Inside AA 0031									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	30	1	200	2	1,520	2	230	0
Upper Income	2	49	0	0	0	0	2	49	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	79	1	200	2	1,520	4	279	0
LEWIS AND CLARK COUNTY (049), MT									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	497	1	497	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MONTANA (30)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
SHERIDAN COUNTY (091), MT					
MSA NA					
Inside AA 0034					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	6	275	1	250	525
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	6	275	1	250	525
SILVER BOW COUNTY (093), MT					
MSA NA					
Inside AA 0032					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	20	0	0	20
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	20	0	0	20
WHEATLAND COUNTY (107), MT					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	135	135
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MONTANA (30)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Loans to Affiliates
YELLOWSTONE COUNTY (111), MT									
MSA 13740									
Inside AA 0030									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	2	200	2	307	2	671	2	502	0
Middle Income	4	238	2	429	1	590	4	883	0
Upper Income	0	0	2	348	0	0	2	348	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	6	438	6	1,084	3	1,261	8	1,733	0
TOTAL INSIDE AA IN STATE	52	2,434	22	4,057	14	9,075	52	5,875	0
TOTAL OUTSIDE AA IN STATE	2	57	3	510	6	3,563	3	649	0
STATE TOTAL	54	2,491	25	4,567	20	12,638	55	6,524	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NEW JERSEY (34)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
OCEAN COUNTY (029), NJ										
MSA 35154										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	1,000	0	0	0	0
STATE TOTAL	0	0	0	0	1	1,000	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
CIBOLA COUNTY (006), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	25	1	720	25
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	25	1	720	25
COLFAX COUNTY (007), NM					
MSA NA					
Inside AA 0025					
Low Income	0	0	0	0	0
Moderate Income	2	92	0	0	92
Middle Income	7	346	1	307	714
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	9	438	1	307	806
CURRY COUNTY (009), NM					
MSA NA					
Inside AA 0025					
Low Income	0	0	0	300	0
Moderate Income	0	0	1	200	0
Middle Income	0	0	2	232	112
Upper Income	1	30	0	0	30

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
DE BACA COUNTY (011), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	90	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	90	0	0	0
GUADALUPE COUNTY (019), NM					
MSA NA					
Inside AA 0025					
Low Income	0	0	0	0	0
Moderate Income	2	90	149	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	2	90	149	0	0
HARDING COUNTY (021), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	50	165	2	215
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LEA COUNTY (025), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	2	977	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	2	977	0
LOS ALAMOS COUNTY (028), NM					
MSA NA					
Inside AA 0042					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	3	21	1	396	3
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	3	21	1	396	3
MCKINLEY COUNTY (031), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	50	0	0	1
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
OTERO COUNTY (035), NM					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	516	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	516	0
QUAY COUNTY (037), NM					
MSA NA					
Inside AA 0025					
Low Income	0	0	0	0	0
Moderate Income	7	437	1	250	0
Middle Income	1	30	1	189	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	8	467	2	439	0
RIO ARRIBA COUNTY (039), NM					
MSA NA					
Inside AA 0042					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	2	150	3	469	0
Upper Income	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Amount	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Num of Loans
UNION COUNTY (059), NM						
MSA NA						
Inside AA 0025						
Low Income	0	0	0	0	0	0
Moderate Income	4	132	0	0	3	82
Middle Income	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	4	132	0	0	3	82
VALENCIA COUNTY (061), NM						
MSA 10740						
Inside AA 0024						
Low Income	0	0	0	0	0	0
Moderate Income	1	50	1	250	2	300
Middle Income	8	341	2	400	8	1,394
Upper Income	3	83	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	12	474	3	650	10	1,694
TOTAL INSIDE AA IN STATE	170	7,358	72	13,148	158	24,231
TOTAL OUTSIDE AA IN STATE	9	506	3	466	14	2,245
STATE TOTAL	179	7,864	75	13,614	172	26,476

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
KINGS COUNTY (047), NY					
MSA 35614					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	1,000	0	0
Median Family Income >= 120%	0	0	0	1,000	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	1	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
NEW YORK COUNTY (061), NY					
MSA 35614					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	1	100	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	1	1,000
STATE TOTAL	1	100	0	1	1,000

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LINCOLN COUNTY (109), NC					
MSA 16740					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	0	0
STATE TOTAL	0	0	1	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: SOUTH CAROLINA (45)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
FLORENCE COUNTY (041), SC					
MSA 22500					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	150	0	1	150
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	150	0	1	150
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	150	0	1	150
STATE TOTAL	0	150	0	1	150

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
KNOX COUNTY (093), TN					
MSA 28940					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	500	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	500	0
SEVIER COUNTY (155), TN					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	153	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	153	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SHELBY COUNTY (157), TN										
MSA 32820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	1	497	1	497	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	497	1	497	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	153	2	997	1	497	0	0
STATE TOTAL	0	0	1	153	2	997	1	497	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Institution: HTLF BANK

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
ANDREWS COUNTY (003), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	74	0	1	74
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	74	0	1	74
ATASCOSA COUNTY (013), TX					
MSA 41700					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	0	0
BAILEY COUNTY (017), TX					
MSA NA					
Inside AA 0017					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	7	429	0	4	307
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
BAYLOR COUNTY (023), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	1	100
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	1	100
BEXAR COUNTY (029), TX					
MSA 41700					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	250	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
CALLAHAN COUNTY (059), TX					
MSA 10180					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	6	149	0	6	149
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	6	149	0	6	149
CASTRO COUNTY (069), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	225	0	1	225
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	225	0	1	225
COCHRAN COUNTY (079), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	200	0	0	0
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
COLEMAN COUNTY (083), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	65	0	1	65
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	65	0	1	65

COLLIN COUNTY (085), TX

MSA 19124

Outside Assessment Area

Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	1	59	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
DALLAM COUNTY (111), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	4	177	1	500	147
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	4	177	1	500	147
DALLAS COUNTY (113), TX					
MSA 19124					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	1	30	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	1	200	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
DAWSON COUNTY (115), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	2	85	1	400	485
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	2	85	1	400	485
DENTON COUNTY (121), TX					
MSA 19124					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	1	300	0
Median Family Income >= 120%	0	0	0	0	300
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
GLASSCOCK COUNTY (173), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	100	1	2	375
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	1	2	375
HALE COUNTY (189), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	65	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	65	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
HOCKLEY COUNTY (219), TX					
MSA NA					
Inside AA 0017					
Low Income	0	0	0	0	0
Moderate Income	5	250	0	1	27
Middle Income	7	301	2	4	306
Upper Income	6	210	0	2	113
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	18	761	2	7	446
HUNT COUNTY (231), TX					
MSA 19124					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	0	0
JEFFERSON COUNTY (245), TX					
MSA 13140					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	1	86	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MASON COUNTY (319), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	30	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	30	0	0	0
MATAGORDA COUNTY (321), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	135	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	135	0	0	0
MIDLAND COUNTY (329), TX					
MSA 33260					
Inside AA 0015					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	0	0
Middle Income	1	20	0	500	0
Upper Income	1	80	3	876	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
PARMER COUNTY (369), TX					
MSA NA					
Inside AA 0017					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	4	155	340	5	465
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	4	155	340	5	465
POTTER COUNTY (375), TX					
MSA 11100					
Inside AA 0013					
Low Income	0	0	340	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	116	1	116
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	456	1	116
RANDALL COUNTY (381), TX					
MSA 11100					
Inside AA 0013					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	1	25	0	4	975

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
ROBERTS COUNTY (393), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	0	0	1	20	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	0	0	1	20	0
SAN JACINTO COUNTY (407), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	160	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	160	0	0	0	0	0
SCURRY COUNTY (415), TX									
MSA NA									
Inside AA 0019									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	8	279	8	1,665	6	3,440	12	1,532	0
Upper Income	9	528	2	243	2	1,414	10	1,166	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
SHERMAN COUNTY (421), TX					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	40	0	1	40
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	40	0	1	40
TARRANT COUNTY (439), TX					
MSA 23104					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	2	90	0	1	30
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	1	20	0	1	20
Median Family Income >= 120%	0	0	4	3,200	2,700
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
YOAKUM COUNTY (501), TX									
MSA NA									
Inside AA 0020									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	264	1	111	1	1,000	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	264	1	111	1	1,000	0	0	0
TOTAL INSIDE AA IN STATE	169	8,180	88	16,165	101	51,960	139	19,957	0
TOTAL OUTSIDE AA IN STATE	35	1,552	31	5,758	22	10,363	36	6,228	0
STATE TOTAL	204	9,732	119	21,923	123	62,323	175	26,185	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: UTAH (49)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
SALT LAKE COUNTY (035), UT					
MSA 41620					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	340	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	340	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	340	0	0	0
STATE TOTAL	0	340	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
KING COUNTY (033), WA					
MSA 42644					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	1	10	0	1	10
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	10	0	1	10
THURSTON COUNTY (067), WA					
MSA 36500					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	4	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Amount	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BROWN COUNTY (009), WI						
MSA 24580						
Inside AA 0035						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	2	2,000	0	0
Middle Income	0	0	1	620	1	620
Upper Income	0	0	0	0	1	168
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	0	0	3	2,620	2	788
CLARK COUNTY (019), WI						
MSA NA						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	1	50	0	0	0	0
COLUMBIA COUNTY (021), WI						
MSA 31540						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	0	0	1	500	0	0
Upper Income	0	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Amount	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FOND DU LAC COUNTY (039), WI						
MSA 22540						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	1	5	0	0	1	5
Middle Income	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	1	5	0	0	1	5
GRANT COUNTY (043), WI						
MSA NA						
Inside AA 0039						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	5	201	127	3,750	5	618
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	5	201	127	3,750	5	618
GREEN COUNTY (045), WI						
MSA 31540						
Inside AA 0036						
Low Income	0	0	0	0	0	0
Moderate Income	8	287	250	300	7	205
Middle Income	5	163	0	0	5	163
Upper Income	0	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
JEFFERSON COUNTY (055), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	300	0
Middle Income	0	0	1	750	0
Upper Income	1	65	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	65	2	1,050	0
KEWAUNEE COUNTY (061), WI					
MSA 24580					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	0	100
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	1	100
LAFAYETTE COUNTY (065), WI					
MSA NA					
Inside AA 0039					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	7	161	0	7	161
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MANITOWOC COUNTY (071), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	1	300	0
Middle Income	1	50	0	0	1
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	50	1	300	1
MARATHON COUNTY (073), WI					
MSA 48140					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	200	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	200	0
MARINETTE COUNTY (075), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	319	0
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
MARQUETTE COUNTY (077), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	10	0	1	10
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	10	0	1	10
MILWAUKEE COUNTY (079), WI					
MSA 33340					
Inside AA 0037					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	1	84	3	2	390
Median Family Income 40-50%	0	0	0	1	440
Median Family Income 50-60%	1	95	0	1	263
Median Family Income 60-70%	1	100	0	2	396
Median Family Income 70-80%	5	285	2	1	25
Median Family Income 80-90%	0	0	0	1	359
Median Family Income 90-100%	1	20	1	2	200
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	1	95	0	2	577
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
OCONTO COUNTY (083), WI									
MSA 24580									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	1,000	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	1	1,000	1	100	0
OUTAGAMIE COUNTY (087), WI									
MSA 11540									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	1	200	0
Upper Income	0	0	0	0	2	1,107	1	400	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	2	1,107	2	600	0
OZAUKEE COUNTY (089), WI									
MSA 33340									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	500	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
RACINE COUNTY (101), WI					
MSA 39540					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	0	0	0
Upper Income	0	0	1	287	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	287	0
RICHLAND COUNTY (103), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	10	0	1	10
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	10	0	1	10
ROCK COUNTY (105), WI					
MSA 27500					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	275	106
Upper Income	0	0	0	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
VERNON COUNTY (123), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	350	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	350	0	0	0
WALWORTH COUNTY (127), WI					
MSA NA					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	750	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	750	0
WASHINGTON COUNTY (131), WI					
MSA 33340					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	350	2	1,580	0
Upper Income	1	100	1	0	0

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans to Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	33	2,061	32	5,720	33	16,942	15	3,053	0
STATE TOTAL	130	5,926	55	9,899	63	34,404	107	11,688	0

Loans by County

Small Business Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WYOMING (56)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <= \$1 Million	Loans to Affiliate
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
LARAMIE COUNTY (021), WY					
MSA 16940					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	250	0	1	250
Middle Income	0	0	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	250	0	1	250
NATRONA COUNTY (025), WY					
MSA 16220					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	1	100
Upper Income	1	52	0	1	52
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	2	152	0	2	152
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	152	0	3	402
STATE TOTAL	2	152	0	3	402
TOTAL ACROSS ALL STATES					
TOTAL INSIDE AA	949	43,332	447	83,643	384,725
TOTAL OUTSIDE AA	132	6,789	94	17,063	78,020
TOTAL INSIDE & OUTSIDE	1,081	50,121	541	100,706	462,745

2023 Institution Disclosure Statement - Table 1-2

Loans by County

Small Business Loans - Purchases

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
MARICOPA COUNTY (013), AZ									
MSA 38060									
Inside AA 0001									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	750	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	750	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	1	750	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
STATE TOTAL	0	0	0	0	1	750	0	0	0

2023 Institution Disclosure Statement - Table 1-2

Loans by County
 Small Business Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
BROOMFIELD COUNTY (014), CO									
MSA 19740									
Inside AA 0006									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	4	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	4	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	1	4	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
STATE TOTAL	1	4	0	0	0	0	0	0	0
TOTAL ACROSS ALL STATES									
TOTAL INSIDE AA	1	4	0	0	1	750	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	0	0	0	0	0
TOTAL INSIDE & OUTSIDE	1	4	0	0	1	750	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
YAVAPAI COUNTY (025), AZ										
MSA 39150										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	175	0	0	1	175	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	175	0	0	1	175	0	0
YUMA COUNTY (027), AZ										
MSA 49740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	250	2	911	1	250	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	2	911	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	425	2	911	2	425	0	0
STATE TOTAL	0	0	2	425	2	911	2	425	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TULARE COUNTY (107), CA										
MSA 47300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	2	1,000	2	1,000	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	129	2	1,000	2	1,000	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	1	400	2	529	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	1,000	2	1,000	0	0
STATE TOTAL	0	0	1	129	3	1,400	4	1,529	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Farms with	Memo It
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	Gross Annual Revenues <= \$1 Million	Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
ARAPAHOE COUNTY (005), CO					
MSA 19740					
Inside AA 0006					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	1	100	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	100	0	0	0
TOTAL INSIDE AA IN STATE	1	100	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0
STATE TOTAL	1	100	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	5	345	4	650	2	835	9	1,700	0
STATE TOTAL	13	697	8	1,261	5	2,108	22	3,866	0

2023 Institution Disclosure Statement - Table 2-1

Respondent ID: 0000058458

Loans by County

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
CLINTON COUNTY (045), IA									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	160	2	261	0	0	1	131	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	160	2	261	0	0	1	131	0
DALLAS COUNTY (049), IA									
MSA 19780									
Inside AA 0010									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	175	0	0	1	175	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	175	0	0	1	175	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
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DELAWARE COUNTY (055), IA 2/

MSA NA

Inside AA 0011

Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	3	493	1	365	5	873	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	3	493	1	365	5	873	0	0

Outside Assessment Area

Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	0	0	1	125	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	0	0	1	125	0	0

Totals For County: (055) 2/

Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	4	618	1	365	6	998	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	4	618	1	365	6	998	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: IOWA (19)

Memo It
Loans
Affiliat

Area Income Characteristics

Loan Amount at
Origination
<=\$100,000

Loan Amount at
Origination
>\$100,000 But
<=\$250,000

Loan Amount at
Origination
>\$250,000

Loans to Farms with
Gross Annual
Revenues <= \$1
Million

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

DES MOINES COUNTY (057), IA

MSA NA

Outside Assessment Area

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	2	240	0	0	2	240	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	2	240	0	0	2	240	0

DUBUQUE COUNTY (061), IA

MSA 20220

Inside AA 0011

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	80	0	0	0	0	0	0	0
Middle Income	24	1,323	8	1,560	7	2,811	20	3,159	0
Upper Income	5	285	1	200	0	0	1	200	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	30	1,688	9	1,760	7	2,811	21	3,359	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
JACKSON COUNTY (097), IA 2/									
MSA NA									
Inside AA 0011									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	0	0	0	0	0
Upper Income	4	255	0	0	2	900	2	475	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	4	255	1	125	2	900	2	475	0
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	200	1	168	0	0	3	200	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	200	1	168	0	0	3	200	0
Totals For County: (097) 2/									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	200	2	293	0	0	3	200	0
Upper Income	4	255	0	0	2	900	2	475	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	7	455	2	293	2	900	5	675	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: IOWA (19)

Memo It
Loans
Affiliat

Loans to Farms with
Gross Annual
Revenues <= \$1
Million

Loan Amount at
Origination
<=\$100,000

Loan Amount at
Origination
>\$100,000 But
<=\$250,000

Loan Amount at
Origination
>\$250,000

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Amount
(000s)

Num of
Loans

Area Income Characteristics

JONES COUNTY (105), IA

MSA 16300

Outside Assessment Area

Low Income

Moderate Income

Middle Income

Upper Income

Income Not Known

Tract Not Known

County Total

KEOKUK COUNTY (107), IA

MSA NA

Outside Assessment Area

Low Income

Moderate Income

Middle Income

Upper Income

Income Not Known

Tract Not Known

County Total

LEE COUNTY (111), IA

MSA NA

Outside Assessment Area

Low Income

Moderate Income

Middle Income

Upper Income

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
WARREN COUNTY (181), IA									
MSA 19780									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	90	1	150	0	0	2	240	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	90	1	150	0	0	2	240	0
TOTAL INSIDE AA IN STATE	36	1,993	15	2,703	10	4,076	30	4,917	0
TOTAL OUTSIDE AA IN STATE	14	898	13	2,104	8	2,857	24	4,280	0
STATE TOTAL	50	2,891	28	4,807	18	6,933	54	9,197	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: KANSAS (20)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
NEMAHA COUNTY (131), KS									
MSA NA									
Inside AA 0004									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	6	322	1	163	0	0	3	109	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	6	322	1	163	0	0	3	109	0
TOTAL INSIDE AA IN STATE	10	503	2	265	1	425	4	209	0
TOTAL OUTSIDE AA IN STATE	7	304	3	555	2	627	10	943	0
STATE TOTAL	17	807	5	820	3	1,052	14	1,152	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
OLMSTED COUNTY (109), MN									
MSA 40340									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	1	40	0	0	0	0	1	40	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	40	0	0	0	0	1	40	0
STATE TOTAL	1	40	0	0	0	0	1	40	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
PLATTE COUNTY (165), MO									
MSA 28140									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	500	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	500	0	0	0
STATE TOTAL	0	0	0	0	1	500	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: MONTANA (30)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	2	79	3	405	1	271	2	321	0
STATE TOTAL	44	2,157	38	7,356	19	7,176	56	8,277	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: NEBRASKA (31)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
RICHARDSON COUNTY (147), NE									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	20	0	0	0	0	1	20	0
Middle Income	1	25	0	0	1	500	1	500	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	2	45	0	0	1	500	2	520	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	45	0	0	1	500	2	520	0
STATE TOTAL	2	45	0	0	1	500	2	520	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEW MEXICO (35)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
ROOSEVELT COUNTY (041), NM										
MSA NA										
Inside AA 0025										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	89	0	0	0	0	0	0	0	0
Upper Income	1	49	0	0	1	440	2	489	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	138	0	0	1	440	2	489	0	0
UNION COUNTY (059), NM										
MSA NA										
Inside AA 0025										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	12	386	7	1,292	5	1,710	14	2,648	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	12	386	7	1,292	5	1,710	14	2,648	0	0
TOTAL INSIDE AA IN STATE	27	1,059	11	1,920	11	4,275	28	5,411	0	0
TOTAL OUTSIDE AA IN STATE	7	337	0	0	3	1,120	7	1,292	0	0
STATE TOTAL	34	1,396	11	1,920	14	5,395	35	6,703	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
CIMARRON COUNTY (025), OK									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	1	7	1	250	0	0	1	7	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	7	1	250	0	0	1	7	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	7	1	250	0	0	1	7	0
STATE TOTAL	1	7	1	250	0	0	1	7	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

BAILEY COUNTY (017), TX									
MSA NA									
Inside AA 0017									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	6	473	0	0	0	0	1	90	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	6	473	0	0	0	0	1	90	0

BAYLOR COUNTY (023), TX									
MSA NA									
Outside Assessment Area									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	75	2	450	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	75	2	450	0	0	0	0	0

BORDEN COUNTY (033), TX									
MSA NA									
Outside Assessment Area									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	1	19	0	0	0	0	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
CROSBY COUNTY (107), TX									
MSA 31180									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	2	125	0	0	0	0	2	125	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	2	125	0	0	0	0	2	125	0
DALLAM COUNTY (111), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	135	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	135	0	0	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Memo Item: Loans to Farms with Gross Annual Revenues <= \$1 Million

Area Income Characteristics

	Loan Amount at Origination <=\$100,000	Loan Amount at Origination >\$100,000 But <=\$250,000	Loan Amount at Origination >\$250,000	Loans to Farms with Gross Annual Revenues <= \$1 Million	Memo Item
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
DENTON COUNTY (121), TX					
MSA 19124					
Outside Assessment Area					
Median Family Income < 10%	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0
Median Family Income 90-100%	1	35	0	0	0
Median Family Income 100-110%	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	1	35	0	0	0

DICKENS COUNTY (125), TX

MSA NA

Outside Assessment Area

Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	1	100	0	0	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

DONLEY COUNTY (129), TX									
MSA NA									
Outside Assessment Area									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0

ERATH COUNTY (143), TX									
MSA NA									
Outside Assessment Area									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	497	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	497	0	0	0

GLASSCOCK COUNTY (173), TX									
MSA NA									
Outside Assessment Area									
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	2	927	1	500	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
GRAY COUNTY (179), TX									
MSA NA									
Inside AA 0018									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	65	0	0	0	0	1	65	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	220	0	0	1	220	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	65	1	220	0	0	2	285	0
HALE COUNTY (189), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	2	700	3	850	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	2	700	3	850	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Farms with	Memo It
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	Gross Annual Revenues <= \$1 Million	Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans

	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans
HARRIS COUNTY (201), TX							
MSA 26420							
Outside Assessment Area							
Median Family Income < 10%	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	1	300	1	300	0
Median Family Income >= 120%	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0
County Total	0	0	1	300	1	300	0
HARTLEY COUNTY (205), TX							
MSA NA							
Outside Assessment Area							
Low Income	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0
Middle Income	2	58	2	328	5	1,194	0
Upper Income	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
HASKELL COUNTY (207), TX										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	395	3	1,400	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	395	3	1,400	0	0	0	0
HEMPHILL COUNTY (211), TX										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	12	1	250	0	0	2	262	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	12	1	250	0	0	2	262	0	0
HOCKLEY COUNTY (219), TX										
MSA NA										
Inside AA 0017										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	5	219	8	1,705	7	3,034	9	1,941	0	0
Upper Income	1	26	0	0	1	400	1	26	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

HOWARD COUNTY (227), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	3	515	2	735	4	1,085	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	3	515	2	735	4	1,085	0

LAMB COUNTY (279), TX									
MSA NA									
Inside AA 0017									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	2	15	0	0	1	500	3	515	0
Middle Income	7	338	4	769	0	0	4	402	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	9	353	4	769	1	500	7	917	0

LUBBOCK COUNTY (303), TX									
MSA 31180									
Inside AA 0014									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	2	100	5	948	2	750	5	793	0
Upper Income	5	296	4	566	4	1,194	7	1,133	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
RANDALL COUNTY (381), TX									
MSA 11100									
Inside AA 0013									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0
ROBERTS COUNTY (393), TX									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	113	0	0	1	113	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	113	0	0	1	113	0
SCURRY COUNTY (415), TX									
MSA NA									
Inside AA 0019									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	6	126	1	250	0	0	2	23	0
Upper Income	3	59	1	195	0	0	2	39	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo It Loans Affiliat
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

SWISHER COUNTY (437), TX

MSA NA

Outside Assessment Area

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	77	0	0	0	0	1	77	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	77	0	0	0	0	1	77	0

TAYLOR COUNTY (441), TX

MSA 10180

Inside AA 0012

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	158	0	0	1	158	0
Middle Income	1	16	2	450	0	0	2	450	0
Upper Income	3	118	0	0	1	450	4	568	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	4	134	3	608	1	450	7	1,176	0

YOAKUM COUNTY (501), TX

MSA NA

Inside AA 0020

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	4	141	1	225	0	0	2	45	0
Upper Income	2	99	1	250	1	350	2	99	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	14	594	14	2,556	16	6,531	28	5,759	0
STATE TOTAL	71	3,102	53	10,195	40	16,415	86	14,514	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
CLARK COUNTY (019), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	0	0	0	0
COLUMBIA COUNTY (021), WI										
MSA 31540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	54	1	225	0	0	1	225	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	54	1	225	0	0	1	225	0	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County

Small Farm Loans - Originations

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
GREEN COUNTY (045), WI									
MSA 31540									
Inside AA 0036									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	10	509	3	507	4	1,475	10	864	0
Middle Income	9	481	6	1,079	4	1,345	9	991	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	19	990	9	1,586	8	2,820	19	1,855	0
IOWA COUNTY (049), WI									
MSA 31540									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	2	900	0	0	0
Middle Income	3	180	0	0	2	653	2	80	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	180	0	0	4	1,553	2	80	0
JEFFERSON COUNTY (055), WI									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	175	1	300	2	475	0

2023 Institution Disclosure Statement - Table 2-1

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item Loans Affiliated
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	11	654	6	1,132	9	3,503	8	930	0
STATE TOTAL	42	2,273	27	4,768	34	13,263	51	7,563	0
TOTAL ACROSS ALL STATES									
TOTAL INSIDE AA	212	10,212	128	23,854	93	36,998	232	36,576	0
TOTAL OUTSIDE AA	64	3,303	46	8,077	47	18,655	96	17,217	0
TOTAL INSIDE & OUTSIDE	276	13,515	174	31,931	140	55,653	328	53,793	0

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: HTLF BANK

Respondent ID: 0000058458
Agency: FDIC - 3

	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ASSESSMENT AREA LOANS						
AZ - MARICOPA COUNTY (013) - MSA 38060	176	61,287	45	11,775	1	750
AZ - PINAL COUNTY (021) - MSA 38060	4	487	2	168	0	0
KS - JOHNSON COUNTY (091) - MSA 28140	61	14,182	12	2,206	0	0
KS - WYANDOTTE COUNTY (209) - MSA 28140	7	1,341	4	138	0	0
MO - CLAY COUNTY (047) - MSA 28140	16	2,065	3	233	0	0
MO - JACKSON COUNTY (095) - MSA 28140	29	8,442	12	2,498	0	0
KS - BROWN COUNTY (013) - MSA NA	23	2,246	3	255	0	0
KS - NEMAHA COUNTY (131) - MSA NA	4	1,529	1	28	0	0
CO - BOULDER COUNTY (013) - MSA 14500	16	2,334	8	1,126	0	0
CO - ADAMS COUNTY (001) - MSA 19740	52	14,142	7	1,621	0	0
CO - ARAPAHOE COUNTY (005) - MSA 19740	51	14,787	18	4,091	0	0
CO - BROOMFIELD COUNTY (014) - MSA 19740	4	1,850	2	500	1	4
CO - DENVER COUNTY (031) - MSA 19740	51	17,884	12	1,915	0	0
CO - DOUGLAS COUNTY (035) - MSA 19740	14	4,786	2	780	0	0
CO - GILPIN COUNTY (047) - MSA 19740	1	20	1	20	0	0
CO - JEFFERSON COUNTY (059) - MSA 19740	29	9,626	9	663	0	0
CO - PARK COUNTY (093) - MSA 19740	4	130	3	45	0	0
CO - WELD COUNTY (123) - MSA 24540 2/	14	4,850	2	300	0	0
CO - EAGLE COUNTY (037) - MSA NA	6	956	2	365	0	0
CO - GRAND COUNTY (049) - MSA NA	13	2,004	10	454	0	0
CO - SUMMIT COUNTY (117) - MSA NA	2	450	1	150	0	0
IA - LINN COUNTY (113) - MSA 16300	6	2,290	1	25	0	0

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: HTLF BANK

PAGE: 2 OF 4
Respondent ID: 0000058458
Agency: FDIC - 3

	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ASSESSMENT AREA LOANS						
IA - CLAYTON COUNTY (043) - MSA NA 2/	3	411	0	0	0	0
IA - DELAWARE COUNTY (055) - MSA NA 2/	2	424	1	20	0	0
IA - DUBUQUE COUNTY (061) - MSA 20220	74	17,014	28	4,283	0	0
IA - JACKSON COUNTY (097) - MSA NA 2/	2	28	2	28	0	0
TX - TAYLOR COUNTY (441) - MSA 10180	34	7,402	12	2,175	0	0
TX - POTTER COUNTY (375) - MSA 11100	8	2,220	1	116	0	0
TX - RANDALL COUNTY (381) - MSA 11100	4	975	4	975	0	0
TX - LUBBOCK COUNTY (303) - MSA 31180	195	42,243	73	11,553	0	0
TX - LYNN COUNTY (305) - MSA 31180	4	490	3	340	0	0
TX - MIDLAND COUNTY (329) - MSA 33260	10	3,023	2	338	0	0
TX - ECTOR COUNTY (135) - MSA 36220	19	3,879	5	444	0	0
TX - BAILEY COUNTY (017) - MSA NA	7	429	4	307	0	0
TX - HOCKLEY COUNTY (219) - MSA NA	23	2,261	7	446	0	0
TX - PARMER COUNTY (369) - MSA NA	6	495	5	465	0	0
TX - MITCHELL COUNTY (335) - MSA NA	8	3,944	1	100	0	0
TX - SCURRY COUNTY (415) - MSA NA	35	7,569	22	2,698	0	0
TX - YOAKUM COUNTY (501) - MSA NA	5	1,375	0	0	0	0
IL - BOONE COUNTY (007) - MSA 40420	10	2,599	2	190	0	0
IL - WINNEBAGO COUNTY (201) - MSA 40420	176	58,332	48	7,260	0	0
IL - JO DAVIESS COUNTY (085) - MSA NA	39	4,570	19	709	0	0
MN - ANOKA COUNTY (003) - MSA 33460	3	1,694	0	0	0	0
MN - CARVER COUNTY (019) - MSA 33460	4	929	1	185	0	0

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: HTLF BANK

Respondent ID: 0000058458
Agency: FDIC - 3

	Originations			Originations to Businesses with <= \$1 million revenue			Purchases		
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
MN - HENNEPIN COUNTY (053) - MSA 33460	53	16,751	18	3,519	0	0	0	0	
MN - RAMSEY COUNTY (123) - MSA 33460	13	4,106	1	352	0	0	0	0	
MN - SCOTT COUNTY (139) - MSA 33460	5	2,170	2	850	0	0	0	0	
NM - BERNALILLO COUNTY (001) - MSA 10740	213	54,081	94	15,465	0	0	0	0	
NM - SANDOVAL COUNTY (043) - MSA 10740	25	5,410	13	1,895	0	0	0	0	
NM - VALENCIA COUNTY (061) - MSA 10740	22	4,864	10	1,694	0	0	0	0	
NM - COLFAX COUNTY (007) - MSA NA	11	846	10	806	0	0	0	0	
NM - CURRY COUNTY (009) - MSA NA	5	762	2	142	0	0	0	0	
NM - GUADALUPE COUNTY (019) - MSA NA	3	239	0	0	0	0	0	0	
NM - QUAY COUNTY (037) - MSA NA	11	1,266	7	769	0	0	0	0	
NM - ROOSEVELT COUNTY (041) - MSA NA	3	795	1	20	0	0	0	0	
NM - UNION COUNTY (059) - MSA NA	4	132	3	82	0	0	0	0	
CA - MARIPOSA COUNTY (043) - MSA NA	5	420	2	45	0	0	0	0	
CA - FRESNO COUNTY (019) - MSA 23420	75	21,680	21	3,592	0	0	0	0	
CA - MADERA COUNTY (039) - MSA 31460	9	1,079	2	13	0	0	0	0	
CA - SAN LUIS OBISPO COUNTY (079) - MSA 42020	40	12,868	16	2,278	0	0	0	0	
MT - YELLOWSTONE COUNTY (111) - MSA 13740	15	2,783	8	1,733	0	0	0	0	
MT - FLATHEAD COUNTY (029) - MSA NA	21	3,046	9	828	0	0	0	0	
MT - LAKE COUNTY (047) - MSA NA	6	1,799	4	279	0	0	0	0	
MT - SANDERS COUNTY (089) - MSA NA	4	373	1	23	0	0	0	0	
MT - GALLATIN COUNTY (031) - MSA NA	24	5,315	16	1,508	0	0	0	0	
MT - JEFFERSON COUNTY (043) - MSA NA	6	815	2	69	0	0	0	0	

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: HTLF BANK

	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ASSESSMENT AREA LOANS						
MT - RAVALLI COUNTY (081) - MSA NA	4	890	4	890	0	0
MT - SHERIDAN COUNTY (091) - MSA NA	7	525	7	525	0	0
WI - BROWN COUNTY (009) - MSA 24580	5	3,038	2	788	0	0
WI - DANE COUNTY (025) - MSA 31540	44	4,973	31	1,666	0	0
WI - GREEN COUNTY (045) - MSA 31540	15	1,000	12	368	0	0
WI - MILWAUKEE COUNTY (079) - MSA 33340	25	6,049	12	2,650	0	0
WI - SHEBOYGAN COUNTY (117) - MSA 43100	43	6,207	23	2,384	0	0
WI - GRANT COUNTY (043) - MSA NA	11	4,078	5	618	0	0
WI - LAFAYETTE COUNTY (065) - MSA NA	7	161	7	161	0	0
CA - MONTEREY COUNTY (053) - MSA 41500	7	2,550	0	0	0	0
NM - SANTA FE COUNTY (049) - MSA 42140	32	7,701	11	2,583	0	0
NM - LOS ALAMOS COUNTY (028) - MSA NA	4	417	3	406	0	0
NM - RIO ARRIBA COUNTY (039) - MSA NA	5	619	4	369	0	0

2023 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: HTLF BANK

PAGE: 1 OF 2
 Respondent ID: 0000058458
 Agency: FDIC - 3

	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ASSESSMENT AREA LOANS						
KS - BROWN COUNTY (013) - MSA NA	6	708	1	100	0	0
KS - NEMAHA COUNTY (131) - MSA NA	7	485	3	109	0	0
CO - ARAPAHOE COUNTY (005) - MSA 19740	1	100	0	0	0	0
IA - DALLAS COUNTY (049) - MSA 19780	1	175	1	175	0	0
IA - CLAYTON COUNTY (043) - MSA NA 2/	2	185	1	35	0	0
IA - DELAWARE COUNTY (055) - MSA NA 2/	5	873	5	873	0	0
IA - DUBUQUE COUNTY (061) - MSA 20220	46	6,259	21	3,359	0	0
IA - JACKSON COUNTY (097) - MSA NA 2/	7	1,280	2	475	0	0
TX - TAYLOR COUNTY (441) - MSA 10180	8	1,192	7	1,176	0	0
TX - RANDALL COUNTY (381) - MSA 11100	1	200	0	0	0	0
TX - LUBBOCK COUNTY (303) - MSA 31180	22	3,854	12	1,926	0	0
TX - LYNN COUNTY (305) - MSA 31180	5	1,646	1	381	0	0
TX - BAILEY COUNTY (017) - MSA NA	6	473	1	90	0	0
TX - HOCKLEY COUNTY (219) - MSA NA	22	5,384	10	1,967	0	0
TX - LAMB COUNTY (279) - MSA NA	14	1,622	7	917	0	0
TX - PARMER COUNTY (369) - MSA NA	9	1,507	3	705	0	0
TX - GRAY COUNTY (179) - MSA NA	2	285	2	285	0	0
TX - MITCHELL COUNTY (335) - MSA NA	11	2,173	7	1,102	0	0
TX - SCURRY COUNTY (415) - MSA NA	11	630	4	62	0	0
TX - YOAKUM COUNTY (501) - MSA NA	9	1,065	4	144	0	0
IL - JO DAVIESS COUNTY (085) - MSA NA	15	2,236	13	2,166	0	0
NM - BERNALILLO COUNTY (001) - MSA 10740	1	375	1	375	0	0
NM - COLFAX COUNTY (007) - MSA NA	8	1,416	5	691	0	0

2023 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

ASSESSMENT AREA LOANS

	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NM - QUAY COUNTY (037) - MSA NA	10	1,317	6	1,208	0	0
NM - ROOSEVELT COUNTY (041) - MSA NA	3	578	2	489	0	0
NM - UNION COUNTY (059) - MSA NA	24	3,388	14	2,648	0	0
CA - FRESNO COUNTY (019) - MSA 23420	1	129	1	129	0	0
CA - SAN LUIS OBISPO COUNTY (079) - MSA 42020	1	400	1	400	0	0
MT - CARBON COUNTY (009) - MSA 13740	14	3,384	12	2,384	0	0
MT - YELLOWSTONE COUNTY (111) - MSA 13740	8	936	6	486	0	0
MT - FLATHEAD COUNTY (029) - MSA NA	1	65	1	65	0	0
MT - SANDERS COUNTY (089) - MSA NA	2	89	2	89	0	0
MT - JEFFERSON COUNTY (043) - MSA NA	8	996	0	0	0	0
MT - MADISON COUNTY (057) - MSA NA	7	882	5	750	0	0
MT - DANIELS COUNTY (019) - MSA NA	4	1,200	1	250	0	0
MT - SHERIDAN COUNTY (091) - MSA NA	51	8,382	27	3,932	0	0
WI - DANE COUNTY (025) - MSA 31540	7	1,873	3	525	0	0
WI - GREEN COUNTY (045) - MSA 31540	36	5,396	19	1,855	0	0
WI - SHEBOYGAN COUNTY (117) - MSA 43100	3	741	3	741	0	0
WI - GRANT COUNTY (043) - MSA NA	15	3,856	8	1,752	0	0
WI - LAFAYETTE COUNTY (065) - MSA NA	16	3,149	10	1,760	0	0
NM - RIO ARRIBA COUNTY (039) - MSA NA	1	8	0	0	0	0

2023 Institution Disclosure Statement - Table 5

Community Development/Consortium-Third Party Activity

Respondent ID: 0000058458

Institution: HTLF BANK

Agency: FDIC - 3

	Memo Item: Loans by Affiliates			
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
Community Development Loans				
Originated	180	804,660	0	0
Purchased	2	8,726	0	0
Total	182	813,386	0	0
Consortium/Third Party Loans (optional)				

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

ASSESSMENT AREA - 0001

MARICOPA COUNTY (013), AZ

MSA: 38060

Median Family Income 20-30%

1074.03* 1133.01* 1139.00 1173.00*

Median Family Income 30-40%

0928.01* 1060.02* 1068.01* 1072.01* 1090.01* 1090.02* 1092.00 1126.01* 1132.02* 1142.00* 1143.02
1149.00* 1153.00* 4219.02* 4221.02*

Median Family Income 40-50%

0614.01* 0926.00* 0927.18* 0928.02* 0929.00* 0930.01* 0931.04* 0931.05* 1033.06* 1036.15* 1043.02*
1045.02* 1055.01* 1055.02* 1056.02* 1067.01* 1073.00* 1094.01* 1097.07* 1098.01* 1112.02* 1125.07*
1129.00* 1132.01* 1135.02* 1144.01* 1146.00 1147.04* 1148.00 1154.00* 1158.01* 1165.00* 1168.00
3191.03* 3192.01* 4210.02* 4213.02* 4216.02* 4217.02* 4221.07* 4226.28* 5229.03 6188.00* 9410.00*
9413.00*

Median Family Income 50-60%

0405.41* 0609.02* 0612.00* 0716.00* 0718.01* 0718.02* 0719.12* 0820.08* 0923.11* 0924.02* 0927.17*
1033.04* 1033.05* 1036.09* 1042.05* 1045.01* 1047.02* 1055.03* 1060.01* 1071.02* 1096.01* 1096.02*
1097.02* 1097.03* 1097.04* 1097.06* 1101.00* 1107.01* 1109.02* 1112.03* 1115.02* 1121.00* 1123.01*
1123.02* 1124.01 1125.19* 1125.21* 1125.22* 1125.23* 1125.24* 1126.02* 1127.00* 1135.03 1136.01*
1136.02* 1137.01* 1138.00 1140.00* 1143.01* 1145.00* 1155.00* 1161.00* 1162.04* 1166.15* 1167.35*
1169.00 1170.00* 1172.00 2168.45 3185.01* 3191.01* 3191.04* 4201.13* 4205.03* 4207.08* 4210.01*
4213.03 4215.01* 4217.01* 4218.02* 4220.01* 4220.02* 4221.03* 4221.04* 4221.06* 4226.33* 6147.00*
6191.00* 6192.00* 7233.05* 9407.00*

Median Family Income 60-70%

0507.02 0609.04* 0611.00* 0614.02* 0717.02* 0719.10* 0719.13* 0820.07* 0830.00* 0923.05* 0924.01*
0927.05* 0931.01* 0932.00* 1039.00* 1041.00* 1042.06* 1044.01 1060.03* 1072.02* 1086.01* 1088.02*
1089.02* 1091.01* 1094.02* 1096.03* 1096.04* 1098.02* 1099.00* 1100.01* 1116.01* 1116.02* 1122.01*
1122.02* 1125.02* 1125.04* 1125.08* 1125.16 1125.20* 1144.02* 1152.00 1156.00* 1159.00* 1160.00*

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

4207.07*	4207.09*	4207.10*	4211.01*	4212.01*	4213.04*	4214.00*	4215.02*	4216.01*	4219.01	4222.03*
4223.01*	4226.24*	4226.25	4226.27*	4226.30*	4226.34*	4226.38*	5228.02*	5231.02*	6154.00*	6185.00*
9412.00*										

Median Family Income 70-80%

0405.06*	0405.28*	0405.31*	0506.15*	0507.01*	0608.02*	0609.01*	0609.03*	0610.26*	0610.35*	0610.46*
0613.00*	0715.05*	0715.06*	0715.16*	0717.01*	0719.09*	0719.14*	0820.09*	0820.17*	0820.22*	0820.24*
0820.28*	0822.08*	0822.09*	0923.08*	0923.12*	0927.08*	0927.15*	0927.16*	0927.19*	0927.24*	0930.02*
0931.06*	1033.03*	1037.01*	1040.00*	1042.18*	1042.27*	1043.01*	1046.00*	1056.01	1057.01*	1057.02*
1059.00*	1068.02*	1069.00*	1070.02*	1071.01*	1074.02*	1086.02*	1091.02*	1093.00*	1100.02*	1105.01*
1108.01*	1109.01	1112.04*	1113.00*	1114.01*	1114.02*	1115.01*	1125.12	1125.14*	1125.15*	1132.04*
1157.00*	1163.00*	1166.14*	1167.17*	1167.18*	1167.36*	3184.00	3189.00*	3197.06*	3199.08*	3200.07*
4202.02*	4202.06*	4202.13*	4204.01*	4211.02*	4221.05*	4222.18*	4225.01*	4226.10*	4226.18*	4226.26
5230.02*	5230.07*	6153.00*	6155.00*	6165.00*	6174.00*	6184.00*	6190.00*	6193.00*	6195.00*	8120.00*
8138.00*										

Median Family Income 80-90%

0405.12*	0405.15*	0405.26*	0405.30*	0506.03*	0506.09*	0506.21*	0610.14*	0610.29*	0610.42*	0610.43*
0610.51*	0610.58*	0715.04*	0820.10*	0820.12*	0820.18*	0820.26	0820.27*	0822.04*	0822.07*	0822.10*
0923.07*	0927.13*	0927.23*	1033.02*	1036.04*	1042.02*	1042.03*	1042.07*	1042.12*	1042.19*	1042.21*
1044.02	1047.01*	1058.00*	1085.01*	1090.03*	1095.00*	1097.05*	1104.00*	1105.02	1112.01*	1162.02*
1162.03	1164.00*	1166.06	1166.07*	2168.26*	2168.30*	2175.01*	3197.08*	3198.02*	4201.04*	4201.11*
4201.14*	4209.01*	4212.02*	4222.19*	4222.23*	4223.02*	4225.14*	4226.07*	4226.09*	4226.29*	4226.36*
4226.39*	4226.52*	4226.53*	4226.59*	5229.04*	5230.06*	5231.04*	6107.00*	6146.02*	6148.00*	6156.00*
6170.02*	6182.00*	6187.00*	6189.00*	6194.00*	6196.02*	7233.04*	8163.01*	8171.03*		

Median Family Income 90-100%

0405.07	0405.14*	0405.22*	0405.24*	0405.25*	0405.27*	0405.29*	0405.39*	0506.04*	0506.11*	0506.16*
0506.17*	0610.28*	0610.38*	0610.40*	0610.41*	0610.57*	0610.60*	0610.61*	0715.03*	0715.12*	0715.17*
0719.03*	0719.06*	0719.11	0820.02*	0820.25*	0822.05*	0923.06*	0925.00	0927.11*	0927.12*	0927.20
1037.02*	1042.04*	1042.14*	1042.15*	1042.16*	1042.22*	1042.24*	1065.02*	1070.01*	1107.02*	1108.02*

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

2176.00*	3194.02	3194.03*	3198.01*	3200.01	4202.09*	4202.10*	4205.04*	4207.04*	4209.02*	4218.01*
4222.10*	4222.15*	4223.04*	4224.01	4225.02*	4225.03*	4226.15*	4226.32*	4226.40*	4226.55*	5230.08*
6135.00*	6144.00*	6145.00*	6166.00*	6168.00*	6175.00*	6177.00*	6186.00*	6197.00*	8140.00*	8146.00*
8148.02*	8174.00*	8175.00*								

Median Family Income 100-110%

0405.13*	0405.16*	0405.23*	0405.38*	0405.40*	0506.13*	0506.14*	0610.13*	0610.24	0610.27*	0610.33*
0610.34*	0610.49*	0610.52*	0610.53*	0610.62*	0715.14*	0820.16*	0820.20*	0820.23*	0822.06*	0822.12*
0822.13*	0927.10*	1032.08*	1032.10*	1036.08*	1036.12*	1042.17*	1042.25*	1042.26	1052.00*	1106.00
1117.00	1125.17*	1125.18*	1166.05*	1166.17*	1166.18*	1167.08*	1167.20*	1167.32*	1167.34*	1167.38*
1171.00*	2168.10*	2168.33*	2168.50*	2168.52*	2170.02*	2175.02*	2182.00*	3194.01*	3196.00*	4201.12*
4202.12*	4205.05*	4222.09*	4222.17*	4222.21*	4223.07	4224.02*	4225.09*	4225.13	4226.50*	4226.60*
5229.01*	5231.03*	6100.01*	6134.00*	6146.01*	6161.00*	6167.00*	6176.00*	8107.00*	8111.00*	8112.00
8137.00*										

Median Family Income 110-120%

0405.02*	0405.32*	0506.12*	0610.15*	0610.18*	0610.31*	0610.32*	0610.44*	0610.50*	0715.11*	0719.15*
0923.09*	0927.09*	1032.05*	1035.01*	1035.02*	1036.06*	1064.00*	1067.02*	1076.01*	1085.02	1166.12*
1166.21*	2171.01*	2172.03*	2177.00*	2178.00*	2181.00	3194.04*	3197.10	3199.05*	3201.00	4202.08*
4202.15*	4202.16*	4203.03*	4208.00*	4222.11*	4222.13*	4222.27*	4224.03*	4225.08*	4226.22	4226.37*
6157.00*	6160.00*	6162.00*	6169.00*	6179.00*	6180.00*	6181.00*	6183.00*	6198.00*	7233.09*	8121.00*
8143.00*	8164.01*	8171.02*	8173.00*							

Median Family Income >= 120%

0101.02*	0101.03*	0101.04	0304.01*	0304.02*	0405.33*	0405.34*	0405.35*	0405.36*	0405.37*	0506.18*
0506.19*	0506.20	0610.10*	0610.11*	0610.20*	0610.21*	0610.36*	0610.37*	0610.39*	0610.45*	0610.47*
0610.48*	0610.54*	0610.55*	0610.56*	0610.59*	0610.64*	0715.09*	0715.10*	0715.13*	0715.15*	0820.19*
0820.21*	0822.11*	0927.21*	1032.06*	1032.07*	1032.09*	1032.11*	1032.12*	1032.14*	1032.15*	1032.16*
1032.17*	1032.19	1032.20	1034.00*	1036.05*	1036.07*	1036.11*	1036.14*	1042.23*	1048.01*	1048.02*
1049.00	1050.02*	1050.03*	1050.04*	1051.01	1051.02	1051.03*	1053.00*	1054.00*	1061.00*	1062.00*
1063.00*	1065.01*	1066.00	1067.03*	1074.01*	1075.00*	1076.02	1077.00*	1078.00*	1079.00*	1080.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

MSA: 38060

Low Income

0010.00* 0020.04* 9412.00* 9413.00*

Moderate Income

0002.17 0003.09* 0003.10* 0003.12* 0003.13* 0003.17* 0003.19* 0003.20* 0003.21* 0004.00* 0007.00*
 0008.04* 0008.07* 0008.08* 0009.02* 0009.04* 0012.00* 0013.06* 0013.07* 0013.08* 0014.03* 0014.05*
 0014.06* 0014.07* 0015.00* 0016.00* 0019.00* 0020.01* 0021.04* 0021.05* 0022.00* 0023.00* 0024.00*
 9414.01* 9414.02*

Middle Income

0002.01* 0002.06* 0002.08* 0002.11* 0002.12* 0002.15 0002.18* 0002.19* 0002.20* 0002.21* 0002.22*
 0002.24* 0002.25* 0002.26* 0002.28* 0002.29* 0003.07* 0003.11* 0003.15* 0003.16 0003.22 0003.23*
 0003.24* 0003.25* 0006.04* 0008.02* 0008.05* 0008.06* 0011.00* 0013.03* 0013.05* 0013.09* 0013.10*
 0014.04* 0014.08* 0017.01* 0017.04* 0017.06* 0017.07* 0017.09* 0017.12* 0017.13* 0017.14* 0017.15*
 0017.16* 0017.17* 0020.05* 0021.07*

Upper Income

0002.04* 0002.16* 0002.23* 0002.27* 0006.03* 0017.05*

Income Not Known

0009.03* 0021.06*

ASSESSMENT AREA - 0002

JOHNSON COUNTY (091), KS

MSA: 28140

Median Family Income 40-50%

0518.08* 0524.18*

Median Family Income 50-60%

0524.23* 0535.02* 0535.55

Median Family Income 60-70%

0519.11* 0520.05* 0529.05* 0535.56*

Median Family Income 70-80%

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0445.00* 0446.01* 0449.00* 0451.00* 0452.00*

Middle Income

0409.00* 0435.00* 0438.02* 0438.03* 0440.01* 0441.03* 0442.01* 0442.02* 0447.02* 0447.04*

Upper Income

0447.03* 0448.03* 0448.04* 0448.07*

Income Not Known

0441.01* 0446.02* 0446.03* 9800.00 9805.00* 9809.00 9812.00* 9815.00*

ASSESSMENT AREA - 0003

CLAY COUNTY (047), MO

MSA: 28140

Moderate Income

0202.01 0203.00* 0205.00* 0206.02* 0206.03* 0206.04* 0208.02* 0208.03* 0210.01* 0211.01* 0212.04*

0212.08* 0212.11* 0214.03* 0217.01* 0217.03* 0221.00

Middle Income

0204.00* 0209.01 0209.02* 0210.03* 0210.04* 0211.03* 0211.04* 0211.05* 0212.09* 0212.10* 0212.13*

0212.14* 0213.14* 0214.01* 0214.04* 0216.01* 0216.02* 0217.04* 0218.06* 0218.07* 0218.09* 0218.12*

0220.00* 0222.00* 0223.01*

Upper Income

0202.02* 0212.12* 0213.03* 0213.07* 0213.09* 0213.11* 0213.12* 0213.13* 0218.08* 0218.10* 0218.11*

0219.00* 0223.02*

JACKSON COUNTY (095), MO

MSA: 28140

Median Family Income 10-20%

0063.00*

Median Family Income 20-30%

0102.01* 0154.01* 0160.00*

Median Family Income 30-40%

0010.00* 0019.00* 0021.00* 0023.00* 0054.00* 0055.00* 0056.01* 0056.02* 0096.00* 0114.05* 0116.01*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income 40-50%

0003.00* 0007.00* 0018.00* 0022.00* 0037.00* 0060.00* 0077.00* 0079.00* 0095.00* 0097.00* 0107.02*

0110.02* 0115.01* 0117.02* 0132.03* 0132.10* 0155.00* 0165.00* 0170.00* 0174.00

Median Family Income 50-60%

0006.00* 0008.00* 0009.00* 0020.00* 0034.00* 0052.00* 0058.01* 0075.00* 0076.00* 0078.02* 0081.00*

0087.00* 0089.00* 0111.00* 0114.08* 0119.00* 0120.00* 0121.00* 0129.03* 0130.03* 0131.00* 0132.08*

0134.01 0134.10* 0137.06* 0145.03* 0153.00 0156.00* 0162.00*

Median Family Income 60-70%

0038.00* 0061.00* 0088.00* 0090.00 0102.04* 0105.00* 0110.01* 0112.00* 0115.02* 0116.02* 0118.00*

0129.06* 0133.01* 0133.09* 0134.05* 0134.17* 0140.08* 0167.00* 0169.00* 0171.00*

Median Family Income 70-80%

0073.01* 0080.00* 0114.06* 0114.10* 0122.00* 0123.00* 0124.00* 0125.01* 0125.02* 0128.03* 0128.04*

0129.04* 0141.21* 0141.23* 0141.28* 0146.01* 0146.04* 0149.02* 0151.00* 0166.00* 0172.00* 0178.00*

0180.00

Median Family Income 80-90%

0053.00* 0067.00* 0071.00* 0093.00* 0094.00* 0101.03 0106.00* 0114.09* 0126.00 0133.13* 0136.13*

0140.04* 0141.24* 0141.27* 0145.01* 0146.03* 0150.00 0161.00 0168.01* 0175.00*

Median Family Income 90-100%

0098.00* 0100.02* 0113.00 0114.07* 0128.02* 0134.18* 0138.03* 0140.05* 0140.09* 0141.26* 0145.04*

0147.01* 0179.00*

Median Family Income 100-110%

0092.00* 0101.05* 0102.03* 0127.02* 0127.03 0134.16* 0136.15* 0137.05* 0137.07* 0137.08* 0138.01*

0140.06* 0142.05 0144.00* 0147.02* 0149.04* 0168.02* 0177.00*

Median Family Income 110-120%

0043.00* 0065.00* 0082.00* 0091.00* 0099.00* 0100.01* 0134.07* 0135.02* 0139.02* 0140.02* 0141.11*

0141.20* 0143.00* 0148.06* 0149.03* 0149.05 0176.00* 0186.00* 0193.01*

Median Family Income >= 120%

0044.00* 0046.00* 0051.00* 0066.00 0069.00* 0072.00* 0074.00* 0083.00* 0084.00* 0085.00* 0086.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0182.00* 0185.00* 0193.02* 9883.00*

Median Family Income Not Known

0011.00* 0057.00* 0073.02* 0133.07* 0154.02 0159.00* 9801.01 9808.02* 9891.00* 9892.00*

ASSESSMENT AREA - 0004

BROWN COUNTY (013), KS

MSA: NA

Middle Income

4806.00 4807.00 4808.00

NEMAHA COUNTY (131), KS

MSA: NA

Middle Income

4803.00*

Upper Income

4801.00 4802.00

ASSESSMENT AREA - 0005

BOULDER COUNTY (013), CO

MSA: 14500

Low Income

0123.00* 0126.05* 0126.09* 0608.02*

Moderate Income

0122.04 0122.07* 0127.07* 0129.05* 0132.10* 0133.05* 0133.06* 0133.07* 0133.08* 0134.01* 0135.03*

0135.05* 0135.07*

Middle Income

0121.05* 0121.07* 0122.08 0124.01* 0125.07* 0125.08* 0125.11 0126.08* 0127.05* 0127.09* 0129.04*

0129.07* 0130.06 0132.01* 0132.02* 0132.07* 0132.08* 0132.12* 0132.14* 0132.15* 0133.02* 0134.02*

0135.06* 0135.08* 0136.01* 0136.02* 0137.04* 0137.05 0137.06* 0606.01* 0608.01* 0609.00*

Upper Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0606.02* 0607.00* 0613.00* 0614.00*

Income Not Known

0122.05* 0126.10* 0137.03*

ASSESSMENT AREA - 0006

ADAMS COUNTY (001), CO

MSA: 19740

Median Family Income 30-40%

0078.01* 0093.18* 0093.19*

Median Family Income 40-50%

0078.02* 0079.00 0083.08* 0085.06* 0086.03* 0087.05* 0087.06* 0093.16* 0150.00

Median Family Income 50-60%

0080.00* 0083.09* 0087.09 0088.01 0088.02* 0091.03* 0092.02* 0093.20* 0096.04

Median Family Income 60-70%

0085.64* 0086.04* 0090.01* 0090.04* 0091.04* 0092.03* 0093.04* 0093.06* 0093.10* 0093.21* 0093.22*

0093.23* 0095.01* 0095.02 0095.53 0096.03* 0096.06*

Median Family Income 70-80%

0082.00 0083.55* 0085.05* 0085.08* 0085.33* 0085.52 0085.55 0086.06 0089.01* 0090.03* 0091.01*

0092.04 0092.07* 0093.08* 0093.09* 0094.01* 0094.06* 0094.07* 0096.07* 0097.51 0097.52* 0602.00*

Median Family Income 80-90%

0081.00* 0084.01* 0085.07* 0085.46* 0085.59* 0093.07* 0093.26* 0093.27*

Median Family Income 90-100%

0083.54* 0085.34* 0085.35 0085.47* 0085.49 0085.50* 0085.54* 0085.65* 0092.06* 0093.25* 0600.01*

Median Family Income 100-110%

0084.02* 0085.48* 0085.56* 0085.62* 0085.63* 0094.08 0094.11* 0096.08*

Median Family Income 110-120%

0085.26* 0085.45 0085.57 0086.05* 0601.00*

Median Family Income >= 120%

0085.24 0085.36* 0085.38* 0085.40* 0085.44 0085.51* 0085.53* 0085.58* 0085.60* 0085.61* 0094.09*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0068.61* 0068.62* 0068.64 0071.03* 0071.06* 0071.09* 0071.10* 0071.12 0071.13* 0151.00* 0817.00*

0837.00* 0849.00* 0850.00* 0851.00* 0852.00* 0853.00* 0854.00* 0856.00* 0862.00* 0864.00* 0867.00*

Median Family Income Not Known

9800.00*

BROOMFIELD COUNTY (014), CO

MSA: 19740

Middle Income

0300.00* 0301.00* 0302.00* 0303.00* 0306.00* 0307.00* 0311.01* 0311.02 0311.03* 0311.04* 0312.01

0312.02 0314.01*

Upper Income

0304.00* 0305.00* 0308.00* 0309.00* 0310.00* 0313.00 0314.02* 0314.03*

Income Not Known

9801.00* 9802.00* 9803.00*

CLEAR CREEK COUNTY (019), CO

MSA: 19740

Middle Income

0147.01* 0147.02* 0148.00* 0149.00*

DENVER COUNTY (031), CO

MSA: 19740

Median Family Income 20-30%

0008.00*

Median Family Income 30-40%

0045.05* 0045.06* 0070.90*

Median Family Income 40-50%

0009.03 0013.02 0036.01* 0044.04* 0045.03* 0045.04* 0070.06* 0070.37*

Median Family Income 50-60%

0009.02 0009.04* 0013.01* 0014.01* 0014.02* 0015.00 0018.00* 0035.01* 0035.02 0036.02* 0041.01

0046.02* 0050.04* 0051.04* 0083.05* 0083.06* 0158.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0019.01 0027.05* 0027.08* 0041.02 0044.03* 0046.03* 0055.02* 0068.10* 0068.13* 0068.14* 0070.88*

0083.04* 0083.12 0120.16* 0153.00* 0155.00* 0156.00* 0157.00*

Median Family Income 70-80%

0002.01* 0002.02* 0009.05* 0014.03 0027.09* 0030.03* 0036.03* 0046.01* 0070.91* 0083.86* 0083.88*

0083.91* 0119.02* 0120.15*

Median Family Income 80-90%

0016.01 0024.05* 0027.04* 0027.07 0032.04* 0040.05* 0047.00* 0050.03* 0053.00* 0068.16* 0069.02*

0070.13 0083.87 0083.90* 0154.00*

Median Family Income 90-100%

0007.05* 0007.06* 0011.01* 0023.00* 0028.05* 0043.08* 0048.01* 0050.01* 0051.02* 0052.00* 0055.03*

0068.12* 0069.03* 0083.89* 0120.01*

Median Family Income 100-110%

0003.03* 0004.01* 0007.03* 0021.02 0031.01* 0037.02* 0040.03* 0043.02* 0067.01* 0119.03*

Median Family Income 110-120%

0005.04* 0007.04* 0024.02* 0028.01* 0028.02 0029.01 0032.02* 0040.04* 0043.07* 0068.17* 0068.18

0120.10

Median Family Income >= 120%

0001.02* 0003.01* 0003.02* 0004.03* 0005.01* 0006.00* 0011.02* 0016.02* 0017.03* 0017.04 0017.05*

0017.07* 0020.00* 0021.01 0024.04* 0026.02* 0026.03 0026.04 0027.06* 0028.04* 0029.02* 0030.02*

0030.04* 0030.05* 0030.06* 0031.02* 0032.03* 0032.05* 0033.00* 0034.01* 0034.02* 0037.01* 0038.02*

0039.01 0039.02 0040.02* 0040.06 0041.03* 0041.04* 0041.08* 0041.09* 0041.10 0041.11* 0041.12

0041.13* 0042.01* 0042.02* 0043.03* 0043.06* 0043.09* 0043.10* 0044.06* 0044.07* 0068.04 0068.15*

Median Family Income Not Known

0004.04* 0005.03* 0010.00 0016.03 0017.06* 0037.03* 0038.01 9800.01* 9801.00 9802.00*

DOUGLAS COUNTY (035), CO

MSA: 19740

Moderate Income

0139.04 0140.15 0143.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0139.05*	0139.09*	0140.07*	0140.10	0141.10*	0141.14*	0141.26*	0141.31*	0141.38*	0141.45*	0142.06*
0142.08	0144.07*	0145.03*	0145.04*	0146.03*						
Upper Income										
0139.07*	0139.10*	0139.11	0139.12	0139.13*	0139.14*	0139.15*	0140.05*	0140.06*	0140.08*	0140.09*
0140.11*	0140.13	0140.14	0140.16*	0140.17*	0141.07*	0141.08*	0141.09*	0141.12*	0141.13*	0141.15*
0141.16*	0141.23*	0141.24*	0141.25*	0141.27	0141.28*	0141.29*	0141.30*	0141.32*	0141.33*	0141.34*
0141.35	0141.39*	0141.40*	0141.41*	0141.42*	0141.43*	0141.44*	0141.46*	0142.03*	0142.05*	0142.07*
0144.04*	0144.05*	0144.08*	0144.09*	0144.10	0145.05*	0145.06*	0146.02*	0146.04*		

GILPIN COUNTY (047), CO

MSA: 19740

Moderate Income

0138.01

Middle Income

0138.02*

JEFFERSON COUNTY (059), CO

MSA: 19740

Median Family Income 30-40%

0114.01* 0115.52

Median Family Income 40-50%

0104.05* 0115.51*

Median Family Income 50-60%

0104.06* 0109.02* 0117.30*

Median Family Income 60-70%

0098.31* 0098.56* 0101.00* 0104.03 0107.02* 0110.00 0111.02* 0114.02* 0116.02* 0117.32* 0118.08*

0159.00*

Median Family Income 70-80%

0100.01* 0102.09* 0104.02 0106.04* 0116.01* 0117.29* 0118.03* 0118.06*

Median Family Income 80-90%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0117.23* 0117.33* 0118.04* 0119.04* 0119.51* 0158.00*

Median Family Income 90-100%

0098.24* 0098.29* 0098.30* 0098.33* 0098.34* 0098.40* 0102.08* 0102.11* 0103.07* 0105.02* 0107.01*

0109.01 0111.01* 0112.02* 0113.00* 0117.01* 0117.08* 0117.10* 0117.11* 0117.31* 0120.38 0120.39*

0120.41* 0120.46* 0120.52* 0120.57* 0120.59* 0120.60*

Median Family Income 100-110%

0098.27* 0098.39* 0105.03* 0117.12* 0117.26* 0117.27* 0117.28* 0118.07* 0120.23* 0120.43* 0120.47*

0120.48* 0120.53 0603.00* 0604.00*

Median Family Income 110-120%

0098.07* 0098.23* 0098.41* 0098.53* 0098.57* 0098.58* 0102.06* 0102.10* 0103.08 0117.25* 0120.33

0120.37* 0120.42* 0120.50* 0120.51* 0120.58*

Median Family Income >= 120%

0098.06* 0098.15* 0098.28* 0098.35* 0098.36* 0098.37 0098.38 0098.42* 0098.45 0098.46* 0098.47

0098.48* 0098.50* 0098.51* 0098.52* 0098.54* 0098.55* 0102.05 0105.04* 0108.01* 0117.20* 0117.21*

0117.24* 0120.22* 0120.24 0120.26* 0120.27* 0120.30* 0120.31* 0120.32* 0120.34* 0120.35* 0120.36*

0120.44* 0120.45* 0120.49* 0120.54* 0120.55* 0605.01*

Median Family Income Not Known

9800.00* 9804.00* 9807.00* 9808.00*

PARK COUNTY (093), CO

MSA: 19740

Moderate Income

0001.01* 0003.00* 0005.00*

Middle Income

0001.02 0002.00 0004.00*

ASSESSMENT AREA - 0007

WELD COUNTY (123), CO 2/

MSA: 24540

Low Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Moderate Income

0002.00* 0004.01* 0004.02* 0005.02* 0007.01* 0007.03* 0007.05* 0008.00* 0009.00* 0010.04* 0010.06*

0011.00* 0012.01* 0013.00* 0014.13* 0019.05 0019.10 0019.11 0020.04*

Middle Income

0007.04* 0010.05* 0012.02* 0014.04* 0014.05* 0014.06* 0014.09* 0014.12* 0014.14* 0014.17* 0015.00*

0016.00 0017.00 0018.00* 0019.06* 0019.09* 0019.12* 0019.13* 0020.10* 0020.14* 0020.16* 0020.19*

0021.01* 0021.05* 0022.05* 0022.06* 0022.07* 0023.00* 0025.02*

Upper Income

0014.07* 0014.08* 0014.10* 0014.11* 0014.15* 0014.16* 0019.14* 0020.05* 0020.06* 0020.07 0020.08

0020.09 0020.11* 0020.12* 0020.13 0020.15* 0020.17* 0020.18 0020.20* 0020.21* 0021.04* 0021.06*

0021.07* 0021.08* 0022.03* 0022.04* 0022.08* 0022.09* 0022.10*

Income Not Known

0003.00*

ASSESSMENT AREA - 0008

EAGLE COUNTY (037), CO

MSA: NA

Moderate Income

0005.04*

Middle Income

0001.00* 0002.00 0004.01 0004.04 0005.01*

Upper Income

0003.01* 0003.02* 0004.02 0004.05 0005.02* 0005.05* 0006.00* 0007.01* 0007.02* 0007.03*

GRAND COUNTY (049), CO

MSA: NA

Low Income

0002.03

Upper Income

0001.00* 0002.04 0002.05 0002.06* 0002.07

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA

Middle Income

0001.02* 0002.02* 0003.01* 0003.02*

Upper Income

0001.01* 0001.03* 0002.01* 0002.03* 0004.03* 0004.04* 0004.05* 0004.06

ASSESSMENT AREA - 0009

LINN COUNTY (113), IA

MSA: 16300

Low Income

0019.00*

Moderate Income

0002.01* 0002.12* 0007.00* 0008.00* 0010.05* 0011.01* 0012.00* 0013.00* 0014.00* 0018.00* 0022.00*

0024.00* 0025.00* 0026.00* 0027.00

Middle Income

0001.02* 0001.03 0003.00 0004.00* 0005.00* 0006.00* 0009.01* 0010.01* 0010.02* 0010.04* 0011.02*

0015.00* 0016.00* 0017.00* 0023.00* 0028.00* 0029.00* 0030.03* 0030.04* 0030.05* 0030.06* 0101.00*

0102.00* 0103.00 0104.00* 0105.00* 0108.01 0108.02*

Upper Income

0001.01* 0002.05* 0002.08* 0002.09* 0002.10* 0002.11* 0009.02* 0106.00* 0107.00*

Income Not Known

0002.13*

ASSESSMENT AREA - 0010

DALLAS COUNTY (049), IA

MSA: 19780

Low Income

0504.00*

Moderate Income

0503.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0502.00* 0505.00* 0506.00* 0507.00* 0508.13* 0508.16 0509.01*

Upper Income

0501.00 0508.03 0508.05* 0508.07* 0508.12* 0508.14* 0508.15* 0508.17* 0508.18* 0509.02*

POLK COUNTY (153), IA

MSA: 19780

Low Income

0001.01* 0003.00* 0011.00* 0021.00* 0039.01* 0050.00* 0052.00*

Moderate Income

0001.02* 0001.03* 0002.02* 0004.00* 0005.00* 0006.00* 0007.01* 0008.03* 0010.00* 0012.00* 0015.00*
 0017.00* 0018.00* 0019.00* 0026.00* 0029.00* 0040.01* 0042.00* 0044.00* 0045.01* 0046.02* 0047.01*
 0047.02* 0048.00* 0049.00* 0053.00* 0105.00* 0108.06* 0110.01* 0111.11*

Middle Income

0002.01* 0007.02* 0007.03* 0007.04* 0008.01* 0008.02* 0009.01* 0027.00* 0028.00* 0030.01* 0039.02*
 0040.04* 0041.00* 0043.00* 0045.02* 0046.03* 0102.08* 0102.09* 0102.11* 0102.12* 0102.13* 0102.14*
 0102.16* 0104.04* 0104.06* 0104.08* 0104.09* 0104.10* 0104.11* 0106.01* 0106.02* 0107.02* 0107.03*
 0107.07* 0107.08* 0107.09* 0108.03* 0108.04* 0108.05* 0110.21* 0110.27* 0111.12* 0111.13* 0112.01*
 0112.05* 0113.02* 0113.03* 0113.05* 0114.06* 0117.02*

Upper Income

0009.02* 0030.02* 0031.00* 0032.00* 0051.01* 0051.02* 0101.01* 0101.02* 0102.05* 0102.07* 0102.15*
 0104.07* 0110.25* 0110.26* 0110.28* 0112.03* 0112.06* 0113.01* 0113.04* 0114.05* 0115.00* 0117.03*
 0117.04*

Income Not Known

0111.14* 0116.00*

ASSESSMENT AREA - 0011

CLAYTON COUNTY (043), IA 2/

MSA: NA

Middle Income

0704.00 0705.00 0706.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

MSA: NA

Middle Income

9501.00* 9504.00

DUBUQUE COUNTY (061), IA

MSA: 20220

Low Income

0005.00

Moderate Income

0001.00 0003.00* 0007.02 0012.02 0101.03

Middle Income

0004.00* 0006.00 0007.01* 0008.01 0009.00 0011.01 0012.01* 0012.04 0012.05 0101.01 0102.02

0103.00 0104.00 0105.00 0106.00

Upper Income

0008.02 0011.03 0011.04* 0101.04 0101.05 0102.01

JACKSON COUNTY (097), IA 2/

MSA: NA

Middle Income

9501.00

Upper Income

9502.00

ASSESSMENT AREA - 0012

TAYLOR COUNTY (441), TX

MSA: 10180

Low Income

0102.00 0103.00* 0119.00*

Moderate Income

0104.00* 0105.00* 0108.00* 0112.00* 0113.00 0117.00* 0123.00* 0124.00 0128.01* 0129.00* 0131.00

0132.00 0134.01

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0101.00* 0106.00* 0107.00* 0109.00 0110.00 0114.00* 0115.00 0116.00* 0122.00 0125.00 0128.02*

0135.01 0136.01

Upper Income

0120.00* 0126.00 0127.01* 0127.02* 0130.00* 0133.00* 0134.02 0134.04 0135.02 0136.02*

Income Not Known

0121.00* 9800.00*

ASSESSMENT AREA - 0013

POTTER COUNTY (375), TX

MSA: 11100

Low Income

0103.00* 0106.00* 0119.00 0120.00* 0128.00

Moderate Income

0107.00* 0117.00* 0118.00* 0122.00* 0126.00* 0130.00* 0139.00* 0141.00* 0145.00* 0148.00* 0150.00*

0152.00* 0153.00* 0154.00*

Middle Income

0110.00* 0115.00* 0116.00 0134.00* 0144.01 0147.01* 0147.02* 0149.00 0151.00*

Upper Income

0101.00* 0102.00* 0104.00* 0132.00* 0133.00* 0143.00*

Income Not Known

9800.00*

RANDALL COUNTY (381), TX

MSA: 11100

Low Income

0211.02*

Moderate Income

0205.00* 0209.00* 0217.05* 0218.04*

Middle Income

0202.00 0203.00* 0206.00* 0208.00* 0210.00* 0211.01* 0212.00* 0213.00* 0218.02* 0218.03* 0220.02*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0201.00* 0204.00* 0215.00* 0216.02* 0216.03* 0216.04* 0216.05* 0216.06* 0216.09* 0216.10 0216.11*

0217.02* 0217.06* 0217.07* 0217.08* 0219.00* 0220.01*

ASSESSMENT AREA - 0014

LUBBOCK COUNTY (303), TX

MSA: 31180

Low Income

0003.03* 0010.00* 0012.00 0017.08 0020.02* 0022.08 0024.01* 0106.02

Moderate Income

0001.00* 0002.02 0003.01* 0003.04 0006.07* 0009.02* 0013.00* 0014.02 0016.02 0017.09* 0017.10*

0017.12 0022.03 0022.05* 0022.06* 0022.07 0023.02* 0024.02 0025.00 0104.20 0106.01

Middle Income

0004.02* 0004.03 0004.07* 0004.08* 0004.09* 0004.11 0005.01* 0006.03* 0007.00 0014.01 0015.01*

0016.01* 0017.11 0017.14 0017.15 0018.05* 0018.06 0018.07* 0019.05 0019.06 0020.01 0021.03

0021.04 0023.01* 0101.01 0101.02* 0102.01* 0102.02* 0102.03 0102.04* 0103.01 0103.02 0104.02

0104.04 0104.10* 0104.13* 0104.16* 0104.17 0104.18* 0105.05 0105.06 0105.11 0105.13 0105.14

Upper Income

0002.01 0004.06 0017.13* 0017.16 0017.17* 0018.04* 0018.08 0019.04 0019.07* 0019.08* 0021.02

0104.09 0104.11* 0104.12 0104.14 0104.15 0104.19 0104.21 0104.22 0104.23 0105.02 0105.04

0105.09 0105.10 0105.12 0107.00

Income Not Known

0004.10* 0005.02* 0005.03* 0006.05* 0009.01 0015.02* 9800.00*

LYNN COUNTY (305), TX

MSA: 31180

Moderate Income

9505.00

Middle Income

9504.00 9506.00

ASSESSMENT AREA - 0015

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 33260

Low Income

0014.00* 0015.00*

Moderate Income

0006.00 0011.00* 0017.00* 0101.06* 0101.17* 0101.18* 0102.00*

Middle Income

0001.00* 0003.02* 0003.05* 0004.01* 0004.02* 0005.00* 0012.00* 0013.00* 0101.05* 0101.07* 0101.15*

0101.19* 0101.23 0101.26

Upper Income

0002.00 0003.03* 0003.04 0101.08* 0101.16* 0101.20 0101.21* 0101.24 0101.25* 0101.27 0101.28*

0101.29

Income Not Known

0101.22* 9800.00*

ASSESSMENT AREA - 0016

ECTOR COUNTY (135), TX

MSA: 36220

Moderate Income

0003.00* 0006.00* 0007.00* 0008.00 0011.00 0015.00* 0018.00 0019.00* 0020.00 0031.00*

Middle Income

0001.00 0004.00 0005.00* 0010.00* 0013.00* 0017.00 0022.00* 0025.02* 0025.03* 0027.01* 0028.01*

0028.03* 0028.04 0030.01*

Upper Income

0016.00* 0023.00* 0024.00* 0025.01* 0027.02 0029.00* 0030.02 0030.03* 0030.04

ASSESSMENT AREA - 0017

BAILEY COUNTY (017), TX

MSA: NA

Middle Income

9501.01 9501.02

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA

Moderate Income

9501.00* 9504.00

Middle Income

9502.00 9503.00 9507.00

Upper Income

9505.00 9506.00

LAMB COUNTY (279), TX

MSA: NA

Moderate Income

9505.00

Middle Income

9501.00 9502.00 9503.00 9506.00

PARMER COUNTY (369), TX

MSA: NA

Middle Income

9502.00 9503.00

ASSESSMENT AREA - 0018

GRAY COUNTY (179), TX

MSA: NA

Low Income

9508.00*

Moderate Income

9505.00* 9506.00* 9507.00

Upper Income

9501.00 9503.00* 9504.00*

ASSESSMENT AREA - 0019

MITCHELL COUNTY (225), TX

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Upper Income

9502.00 9504.00

SCURRY COUNTY (415), TX

MSA: NA

Middle Income

9501.00 9506.00

Upper Income

9502.00 9503.00

ASSESSMENT AREA - 0020

YOAKUM COUNTY (501), TX

MSA: NA

Middle Income

9501.00

Upper Income

9502.00

ASSESSMENT AREA - 0021

BOONE COUNTY (007), IL

MSA: 40420

Moderate Income

0101.01 0102.00

Middle Income

0101.02 0103.00* 0106.04

Upper Income

0104.00 0105.01 0105.02 0106.01 0106.03*

WINNEBAGO COUNTY (201), IL

MSA: 40420

Low Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0001.03 0001.04 0002.00 0003.00 0005.02 0008.00 0011.00 0014.00 0016.00 0018.00 0019.00*
 0022.00 0023.01* 0027.00 0028.00 0032.00* 0033.00* 0034.00 0036.02* 0036.04* 0036.05 0036.06
 0037.08 0037.09 0040.03*

Middle Income

0001.01 0001.05* 0004.01* 0004.02 0004.03 0005.01 0005.07 0005.13* 0006.00 0007.00 0015.00
 0017.00* 0023.02* 0037.06 0037.07 0037.10* 0037.11 0038.08 0038.09 0038.10 0039.04 0040.02
 0040.04

Upper Income

0005.06 0005.10 0005.11 0005.12 0005.14 0005.15 0005.16 0030.00* 0035.00 0036.01 0037.05
 0038.01 0038.05 0038.06 0038.11* 0039.01* 0039.03 0040.05 0041.00* 0042.00 0043.00

Income Not Known

0026.00* 0029.00 9800.00

ASSESSMENT AREA - 0022

JO DAVIESS COUNTY (085), IL

MSA: NA

Middle Income

0201.02 0202.00 0203.00 0204.02 0205.00

Upper Income

0201.01 0204.01

ASSESSMENT AREA - 0023

ANOKA COUNTY (003), MN

MSA: 33460

Low Income

0505.04

Moderate Income

0501.07* 0502.35* 0505.01* 0505.05* 0506.02* 0506.06* 0506.07* 0506.08* 0507.04* 0507.06* 0507.10*
 0507.12* 0508.07* 0508.08* 0508.10* 0508.22* 0508.28* 0509.01* 0510.01* 0511.01* 0511.02* 0511.03*
 0512.04* 0512.02* 0512.03* 0512.06* 0512.02* 0512.04* 0512.05* 0512.06* 0512.07* 0512.08* 0512.09* 0512.10* 0512.11* 0512.12* 0512.13* 0512.14* 0512.15* 0512.16* 0512.17* 0512.18* 0512.19* 0512.20* 0512.21* 0512.22* 0512.23* 0512.24* 0512.25* 0512.26* 0512.27* 0512.28* 0512.29* 0512.30* 0512.31* 0512.32* 0512.33* 0512.34* 0512.35* 0512.36* 0512.37* 0512.38* 0512.39* 0512.40* 0512.41* 0512.42* 0512.43* 0512.44* 0512.45* 0512.46* 0512.47* 0512.48* 0512.49* 0512.50* 0512.51* 0512.52* 0512.53* 0512.54* 0512.55* 0512.56* 0512.57* 0512.58* 0512.59* 0512.60* 0512.61* 0512.62* 0512.63* 0512.64* 0512.65* 0512.66* 0512.67* 0512.68* 0512.69* 0512.70* 0512.71* 0512.72* 0512.73* 0512.74* 0512.75* 0512.76* 0512.77* 0512.78* 0512.79* 0512.80* 0512.81* 0512.82* 0512.83* 0512.84* 0512.85* 0512.86* 0512.87* 0512.88* 0512.89* 0512.90* 0512.91* 0512.92* 0512.93* 0512.94* 0512.95* 0512.96* 0512.97* 0512.98* 0512.99* 0513.00*

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0501.08* 0501.09* 0501.10* 0501.11* 0501.14* 0501.15* 0502.08* 0502.10* 0502.18* 0502.19* 0502.20*
 0502.22* 0502.24* 0502.27* 0502.28* 0502.29* 0502.32* 0502.33* 0502.34* 0502.37* 0502.40* 0502.41*
 0504.01* 0504.02* 0506.05* 0506.09* 0506.11* 0506.12* 0507.02* 0507.07* 0507.09* 0507.11* 0508.11*
 0508.16* 0508.18* 0508.20 0508.21* 0508.23* 0508.24* 0508.25* 0508.26* 0508.27* 0508.29 0509.02*
 0510.02* 0515.02* 0516.00*

Upper Income

0501.16* 0502.15* 0502.16* 0502.17* 0502.23* 0502.26* 0502.30* 0502.36* 0502.38* 0502.39* 0508.19*

CARVER COUNTY (019), MN

MSA: 33460

Middle Income

0901.01* 0901.02* 0902.00* 0903.02* 0903.03* 0906.01* 0907.04* 0908.01* 0909.02* 0910.01* 0911.00*
 0912.01* 0912.02*

Upper Income

0903.04* 0904.01* 0904.02 0905.01* 0905.02 0905.03 0906.02 0907.02* 0907.03* 0908.02* 0909.01*
 0910.02*

DAKOTA COUNTY (037), MN

MSA: 33460

Moderate Income

0601.04* 0601.05* 0602.01* 0603.01* 0604.01* 0604.02* 0605.02* 0607.10* 0607.11 0607.26* 0607.35*
 0607.37* 0607.46* 0607.50* 0607.53* 0609.04* 0610.05* 0611.05*

Middle Income

0601.01* 0601.02* 0601.03* 0602.02* 0603.02* 0605.03* 0605.05* 0605.06* 0605.07* 0605.09* 0606.05*
 0607.09* 0607.13* 0607.14* 0607.17 0607.21* 0607.25* 0607.27* 0607.33* 0607.38* 0607.39* 0607.42*
 0607.43* 0607.45* 0607.47* 0607.48* 0607.49* 0607.54* 0608.05* 0608.06* 0608.11* 0608.12* 0608.14*
 0608.22* 0608.24* 0608.28* 0608.29* 0608.30* 0608.32* 0608.33* 0608.35* 0608.36 0608.38* 0608.41*
 0609.05* 0609.07* 0610.01* 0610.07* 0610.08* 0610.11* 0611.02* 0611.06* 0611.09* 0611.10* 0611.11*
 0611.12* 0614.01* 0614.02* 0615.01* 0615.02*

Upper Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0607.51* 0607.52* 0608.13 0608.15* 0608.16* 0608.19* 0608.23* 0608.31* 0608.34* 0608.37* 0608.39*

0608.40* 0609.02* 0609.06* 0610.03* 0610.09* 0610.10*

HENNEPIN COUNTY (053), MN

MSA: 33460

Median Family Income 10-20%

0068.00*

Median Family Income 20-30%

1048.01*

Median Family Income 30-40%

0033.00* 0059.01* 0059.02* 0268.27* 1004.00* 1021.00* 1034.00* 1048.02* 1060.00*

Median Family Income 40-50%

0001.02* 0022.00* 0078.01* 0083.00* 0202.02* 0203.02* 0215.02* 0268.19* 1016.00* 1028.00* 1041.00*

1049.02* 1257.00* 1259.00* 1260.00*

Median Family Income 50-60%

0032.00* 0082.00* 0085.00* 0203.04* 0232.02* 0234.01* 0240.04* 0248.02* 0254.03* 0268.09* 0268.28*

1009.00* 1013.00* 1018.00* 1062.00* 1086.00* 1088.00* 1258.00

Median Family Income 60-70%

0011.00* 0017.00* 0027.00* 0038.01 0081.00* 0203.01* 0204.00* 0205.00* 0223.02 0234.02* 0244.00*

0249.03* 0252.01* 0264.06* 0265.11* 0267.02* 0268.18* 1002.00* 1005.00* 1007.00* 1008.00* 1020.00*

1040.02 1069.00* 1070.00* 1074.00 1094.00* 1100.00*

Median Family Income 70-80%

0001.01* 0024.00* 0084.00* 0095.00* 0202.01* 0203.03* 0206.00* 0208.01* 0210.01* 0211.00* 0213.00*

0215.03* 0215.04* 0248.01* 0249.04* 0253.02* 0254.01* 0260.19* 0268.07* 0268.11* 1026.00* 1056.00*

1255.00*

Median Family Income 80-90%

0003.00* 0006.01* 0096.00* 0121.01* 0207.00* 0208.04 0210.02* 0214.00* 0216.01* 0241.00* 0243.00*

0247.00* 0251.00* 0252.05* 0256.05 0258.01* 0258.03* 0261.04* 0267.12* 0268.14* 0268.15* 0268.16*

0269.03* 1031.00* 1075.00* 1087.00* 1089.00* 1102.00* 1104.00* 1263.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0119.98*	0120.03*	0121.02*	0201.02*	0209.03*	0212.00*	0215.01*	0215.05*	0224.00*	0227.00*	0233.00*
0245.00*	0246.00*	0256.01*	0256.03	0257.04*	0259.06*	0260.05*	0260.20*	0261.01	0264.03*	0265.10
0265.14	0267.11*	0268.12*	0269.06*	1057.00*	1076.00*	1093.00*	1097.00*	1105.00*	1108.00*	1225.00*

Median Family Income 100-110%

0209.02*	0221.01*	0221.02	0222.00	0240.05*	0258.05*	0260.06*	0264.05*	0265.15*	0265.16	0267.07
0267.08*	0267.25*	0268.22*	0269.08	0276.01*	1012.00*	1019.00*	1052.01	1067.00*	1092.00*	1101.00*
1261.01*										

Median Family Income 110-120%

0230.00	0232.01*	0235.01*	0240.03*	0242.00*	0253.01*	0257.02*	0258.02*	0259.09*	0260.23*	0263.02*
0265.07*	0267.06*	0267.21*	0267.26*	0268.25*	0272.02*	0276.02*	0277.02*	1054.00*	1099.00*	1109.00*
1111.00*										

Median Family Income >= 120%

0006.03*	0106.00*	0107.00*	0110.00*	0117.03*	0117.04*	0118.00*	0120.01*	0201.01*	0216.02*	0217.00*
0218.00*	0219.00*	0220.00*	0223.01*	0228.01	0228.02	0229.01*	0229.02*	0231.00*	0235.02	0236.00
0237.00*	0238.01*	0238.02*	0239.01*	0239.02*	0239.03	0240.06*	0257.03*	0259.05*	0259.07	0259.08*
0260.07*	0260.13*	0260.14*	0260.15*	0260.21*	0260.24*	0260.25*	0260.26*	0260.27*	0260.28*	0261.03*
0262.01*	0262.02*	0262.05*	0262.06*	0262.07*	0262.08	0263.01	0264.04*	0265.05*	0265.08	0265.09*
0266.05*	0266.06	0266.09*	0266.10*	0266.11*	0266.14*	0266.15*	0266.16*	0266.17*	0267.13*	0267.17*
0267.18*	0267.19*	0267.20	0267.22*	0267.23*	0267.24*	0268.23*	0268.24*	0268.26*	0269.07	0269.10*
0269.11*	0269.12*	0270.01*	0270.02*	0271.01	0271.02*	0272.03	0272.04*	0272.05*	0273.00*	0274.00
0275.01	0275.03*	0275.04*	0277.01*	0277.03*	1030.00*	1036.00*	1037.00	1044.00	1051.00*	1052.04*
1055.00*	1064.00*	1065.00	1066.00*	1080.00*	1090.00*	1091.00*	1098.00*	1112.00*	1113.00	1114.00*
1115.00*	1116.00*	1226.00*	1256.00*	1261.02	1262.01*	1262.02*				

Median Family Income Not Known

0038.02*	0077.00*	1025.00*	1039.00*	1040.01*	1049.01*	9800.00*	9801.00*			
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RAMSEY COUNTY (123), MN

MSA: 33460

Median Family Income 20-30%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income 30-40%

0304.00* 0305.00* 0307.04* 0317.02* 0327.00* 0336.00* 0337.00*

Median Family Income 40-50%

0306.01* 0313.00* 0314.00* 0315.00* 0316.00* 0318.01* 0324.00* 0325.00* 0331.00* 0334.00* 0335.00*
0369.00* 0374.03*

Median Family Income 50-60%

0308.00* 0309.00* 0310.00* 0311.00* 0317.01* 0318.02* 0326.00* 0345.00* 0346.02* 0347.01* 0347.02
0361.00* 0371.00* 0376.04* 0406.06* 0409.02*

Median Family Income 60-70%

0330.00* 0339.00* 0344.00* 0346.01* 0368.00* 0374.02* 0421.01* 0422.01* 0424.02* 0425.01* 0426.01*

Median Family Income 70-80%

0306.02* 0307.02* 0307.03* 0323.00* 0338.00* 0340.00* 0367.00* 0372.00* 0403.02* 0411.03* 0411.07
0412.00* 0413.02* 0416.02* 0420.01* 0420.02* 0427.00*

Median Family Income 80-90%

0302.02* 0312.00* 0342.01* 0376.01* 0405.02* 0405.03* 0409.01* 0415.00* 0418.00* 0422.02* 0423.02*

Median Family Income 90-100%

0320.00* 0321.00* 0322.00* 0332.00* 0355.00* 0370.00* 0404.01* 0405.04* 0408.01* 0410.01* 0410.02*
0417.00* 0421.02* 0426.02

Median Family Income 100-110%

0301.00* 0303.00* 0333.00* 0342.04* 0359.00* 0404.02* 0407.08* 0411.04* 0413.01* 0414.00* 0416.01*
0423.01* 0424.01* 0425.04*

Median Family Income 110-120%

0302.01* 0401.01* 0403.01* 0406.05* 0407.04* 0407.07* 0408.04* 0408.05* 0411.05* 0411.06*

Median Family Income >= 120%

0319.00 0342.03* 0349.00* 0350.00* 0351.00 0352.00* 0353.00* 0357.00* 0358.00* 0360.00* 0363.00*
0364.00* 0365.00* 0366.00* 0375.00* 0401.02* 0402.00* 0406.01* 0406.03* 0407.05* 0407.06* 0407.09*
0419.00* 0425.03* 0429.00 0430.01* 0430.02*

Median Family Income Not Known

0000.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

MSA: 33460

Moderate Income

0803.03* 0804.00* 0805.00* 0809.07*

Middle Income

0801.00* 0802.08* 0802.09* 0803.05* 0806.00* 0807.00* 0808.01* 0808.02* 0809.05* 0809.06* 0809.08*

0812.00* 0813.01* 0813.02*

Upper Income

0802.01 0802.02* 0802.04* 0802.06* 0802.07* 0803.04 0803.06* 0803.07 0809.03* 0810.01* 0810.02*

0811.01* 0811.02* 0811.03*

ASSESSMENT AREA - 0024

BERNALILLO COUNTY (001), NIM

MSA: 10740

Median Family Income 20-30%

0009.08* 0020.00

Median Family Income 30-40%

0009.05* 0009.06 0021.00 0034.00 0037.33

Median Family Income 40-50%

0013.00 0017.02 0024.04* 0045.01 0047.36* 0047.49* 9406.02*

Median Family Income 50-60%

0006.03 0006.05* 0007.16* 0007.17* 0009.04* 0014.00* 0015.00 0024.03* 0032.02 0040.01 0043.00*

0047.34* 0047.35 0047.59* 0047.60*

Median Family Income 60-70%

0002.03* 0007.13 0007.15* 0023.02* 0024.01* 0037.40* 0037.45 0047.13* 0047.15 0047.37 0047.62*

Median Family Income 70-80%

0001.15 0001.24* 0002.05* 0002.08 0005.01* 0005.03 0006.01 0007.04* 0007.12* 0012.02* 0032.01

0037.36 0044.01 0047.33* 0047.38 9407.00

Median Family Income 80-90%

0001.10* 0001.14* 0001.20 0001.21* 0001.28* 0002.04 0027.00 0029.00 0037.28* 0045.02* 0046.04

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Median Family Income 90-100%

0001.17* 0001.22 0001.23 0001.29* 0002.06 0007.14* 0007.18 0022.00 0023.01 0030.01 0044.02*

0046.02* 0047.39* 0047.42* 0047.43* 0047.61 0049.00 9800.00*

Median Family Income 100-110%

0001.27* 0004.01 0036.00 0037.19 0037.23* 0046.03 0047.26* 0047.28* 0047.29* 0047.54* 0047.57*

0047.58*

Median Family Income 110-120%

0001.08* 0001.18* 0011.01* 0011.02* 0030.02 0035.01 0037.12* 0037.17 0037.24* 0037.38* 0038.07*

0047.22* 0047.50* 0047.55* 0047.63*

Median Family Income >= 120%

0001.07 0001.09 0001.11* 0001.12* 0001.13 0001.16* 0001.19 0001.25* 0001.26* 0002.07 0003.00*

0004.02* 0005.04 0007.11* 0007.19* 0007.20* 0017.01 0018.00* 0031.00 0035.02 0037.07* 0037.15

0037.18* 0037.22 0037.25* 0037.26* 0037.29* 0037.30* 0037.31* 0037.37* 0037.39 0037.41 0037.42

0037.43 0037.44* 0037.46 0038.03* 0038.04 0038.05* 0038.06 0047.16 0047.23* 0047.24* 0047.25

0047.44* 0047.45* 0047.47 0047.52* 0047.53 0047.56* 9405.00 9406.01*

Median Family Income Not Known

0009.07* 0012.01* 0023.03* 9408.00* 9803.00* 9805.00* 9806.00*

SANDOVAL COUNTY (043), NM

MSA: 10740

Low Income

9409.00*

Moderate Income

0107.13* 0107.15* 0109.00* 9402.00 9405.00 9406.00*

Middle Income

0105.03 0107.05 0107.12* 0107.14 0107.19 0107.21* 0107.22* 0107.25 0107.27* 0107.32 0107.33*

0107.34* 9407.00 9410.00*

Upper Income

0106.01 0106.02* 0107.02 0107.24* 0107.26 0107.28* 0107.29 0107.30* 0107.31 0111.01* 0111.02*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

9403.00* 9800.00*

VALENCIA COUNTY (061), NM

MSA: 10740

Moderate Income

9403.00* 9701.01* 9703.02* 9703.06* 9703.07* 9704.01 9709.01 9709.02* 9710.00* 9713.01*

Middle Income

9701.03 9701.04 9703.04 9703.05 9704.04 9704.05 9708.00*

Upper Income

9414.00 9702.00 9707.01

Income Not Known

9711.00* 9801.00* 9802.00* 9803.00* 9804.00*

ASSESSMENT AREA - 0025

COLFAX COUNTY (007), NM

MSA: NA

Moderate Income

9506.00

Middle Income

9505.00 9507.00

CURRY COUNTY (009), NM

MSA: NA

Low Income

0004.00

Moderate Income

0001.00* 0003.05

Middle Income

0002.01* 0002.02* 0003.03* 0003.06* 0005.00* 0006.01* 0006.02 0006.03 0009.00*

Upper Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

MSA: NA

Moderate Income

9616.00

QUAY COUNTY (037), NM

MSA: NA

Moderate Income

9586.02 9589.00

Middle Income

9586.01

ROOSEVELT COUNTY (041), NM

MSA: NA

Moderate Income

0001.00*

Middle Income

0002.00 0004.01

Upper Income

0003.00 0004.02

UNION COUNTY (059), NM

MSA: NA

Moderate Income

9502.00

ASSESSMENT AREA - 0026

MARIPOSA COUNTY (043), CA

MSA: NA

Moderate Income

0001.01 0001.02

Middle Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

MSA: NA

Moderate Income

0042.02*

Middle Income

0012.00* 0021.01* 0021.02* 0022.02* 0031.01* 0031.02* 0032.00* 0041.02* 0042.01* 0051.01* 0052.01*

Upper Income

0011.00* 0022.01* 0031.03* 0041.01* 0051.02*

Income Not Known

9852.02*

ASSESSMENT AREA - 0027

FRESNO COUNTY (019), CA

MSA: 23420

Median Family Income 30-40%

0001.00* 0006.01* 0007.01 0009.02* 0024.00* 0048.02* 0054.03 0071.02* 0078.02*

Median Family Income 40-50%

0004.00 0005.01* 0007.02* 0010.00* 0013.04* 0014.07* 0020.00 0026.01* 0027.02* 0029.03 0032.02*

0047.04* 0054.08* 0065.01* 0065.02* 0083.01 0084.04*

Median Family Income 50-60%

0003.00* 0005.02* 0009.01* 0013.01* 0013.03* 0023.00* 0025.01* 0027.01* 0028.00* 0033.02* 0034.01*

0037.02* 0053.04* 0062.01* 0071.01* 0083.04* 0085.03* 0085.04*

Median Family Income 60-70%

0011.00 0012.02* 0025.02* 0026.02* 0031.03* 0033.01* 0037.01* 0038.07* 0040.05* 0040.06* 0042.12

0044.04* 0051.00* 0052.02* 0052.03* 0056.07* 0061.02* 0066.02* 0066.06* 0082.00* 0083.03* 0084.02*

0084.05* 0085.01*

Median Family Income 70-80%

0002.00* 0012.01 0014.15* 0015.00 0021.00* 0029.05* 0029.06* 0030.01* 0030.03* 0031.02 0038.05*

0047.05* 0047.06* 0048.01* 0052.04* 0053.01* 0054.09* 0066.03* 0066.05* 0069.00* 0070.02* 0076.00*

0078.01* 0086.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0022.00* 0029.04* 0041.00* 0042.05 0042.10* 0045.04* 0045.05 0047.03* 0053.02* 0057.04 0062.02*

0068.02* 0074.00* 0075.00* 0077.00* 0081.00* 0084.03*

Median Family Income 90-100%

0030.04* 0031.04 0032.01* 0034.02* 0035.00* 0038.09* 0042.17* 0049.01* 0056.08* 0070.03* 0070.04* 0079.03*

Median Family Income 100-110%

0014.11* 0016.00* 0038.10* 0044.09 0049.02* 0050.00 0056.02* 0060.02* 0067.00*

Median Family Income 110-120%

0018.00 0038.04* 0038.08* 0039.00 0040.04* 0042.11* 0042.15* 0053.05* 0054.06 0054.10* 0058.01 0063.01* 0064.06 0064.10* 0072.04* 0073.00*

Median Family Income >= 120%

0014.08* 0014.09 0014.12* 0014.13* 0014.16* 0014.17* 0014.18* 0017.00 0036.00* 0038.11* 0038.12* 0040.03* 0042.08 0042.13* 0042.14* 0042.16* 0042.18 0043.01 0043.02* 0043.03* 0044.05* 0044.06 0044.10* 0044.11 0045.03* 0045.06 0046.01* 0046.02 0054.05* 0054.07* 0055.03 0055.04* 0055.05* 0055.07 0055.08* 0055.09* 0055.12 0055.13* 0055.14* 0055.15* 0055.16 0055.18* 0055.20* 0055.22 0055.24* 0055.25 0055.26 0055.27 0055.28 0055.29* 0056.05* 0056.06 0057.01 0057.02* 0057.03* 0058.02 0058.04* 0058.05 0059.04* 0059.06* 0059.07* 0059.11 0059.12* 0059.13* 0059.14* 0059.15* 0059.16 0060.01* 0061.01* 0063.02* 0064.05* 0064.07* 0064.08* 0064.09* 0064.11* 0072.02* 0072.03* 0080.00*

Median Family Income Not Known

0006.02*

ASSESSMENT AREA - 0028

MADERA COUNTY (039), CA

MSA: 31460

Low Income

0006.02* 0009.01*

Moderate Income

0002.03* 0003.02* 0005.14* 0006.03* 0006.04* 0008.01* 0008.02* 0009.03*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0001.02 0001.03 0001.04 0001.10* 0001.11* 0002.01* 0003.01* 0005.10* 0005.11* 0005.18* 0007.01
0009.02*

Upper Income

0001.06* 0001.09* 0002.04* 0005.06* 0005.09 0005.12* 0005.13* 0005.15* 0005.16* 0005.17* 0007.02*
0011.00*

ASSESSMENT AREA - 0029

SAN LUIS OBISPO COUNTY (079), CA

MSA: 42020

Moderate Income

0100.16 0101.03 0102.02 0104.04* 0115.01* 0117.05* 0121.02* 0122.02*

Middle Income

0100.17 0101.01* 0102.04 0102.05* 0102.06* 0102.07* 0103.01* 0103.03 0104.03* 0105.04* 0105.05*
0105.06* 0106.02 0106.03 0107.01* 0107.03* 0107.07* 0110.01* 0111.01 0111.03 0111.04 0111.05*
0112.01* 0113.00* 0117.04* 0119.01* 0119.04* 0120.01* 0120.02* 0122.01* 0123.05* 0124.03* 0124.04*
0124.05 0124.06* 0125.02 0125.03* 0125.05 0126.01 0126.02* 0127.05* 0130.00* 0131.00

Upper Income

0103.02* 0110.02* 0112.02 0115.05 0116.00* 0117.06* 0118.00 0119.03* 0123.02* 0123.06* 0127.06*
0127.07

Income Not Known

0101.04* 0109.02* 0109.03* 0109.04* 0114.00* 0127.08* 9900.00*

ASSESSMENT AREA - 0030

CARBON COUNTY (009), MT

MSA: 13740

Moderate Income

0002.00

Middle Income

0001.00* 0003.00* 0004.00* 0005.00

STILLWATER COUNTY (095), MT

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Middle Income

9665.00* 9666.00*

Upper Income

9664.00*

YELLOWSTONE COUNTY (111), MT

MSA: 13740

Moderate Income

0002.00 0003.00* 0007.08* 0008.00 0009.02* 0010.00 0011.00 0017.04*

Middle Income

0004.01* 0004.02 0005.00* 0007.01* 0007.04* 0007.05* 0007.06* 0007.07 0009.01* 0014.02 0015.01

0015.02 0017.02 0017.03* 0018.03* 0018.04 0018.05* 0018.06* 0019.01* 0019.02* 9400.01 9400.02*

Upper Income

0006.00* 0012.00* 0013.00* 0014.03 0014.04* 0018.01

ASSESSMENT AREA - 0031

FLATHEAD COUNTY (029), MT

MSA: NA

Moderate Income

0001.02* 0011.01*

Middle Income

0001.01* 0002.01* 0002.02 0002.03 0004.02* 0004.04 0006.02* 0007.00* 0009.01* 0009.02* 0009.03

0010.00 0011.02* 0012.01 0012.02* 0013.03 0013.05* 0013.06 0014.01* 0014.02* 0017.01 0017.02*

0017.03

Upper Income

0003.01* 0003.02* 0004.03* 0006.01 0008.01* 0008.02* 0013.04

LAKE COUNTY (047), MT

MSA: NA

Moderate Income

9404.00* 9405.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0001.00 9403.04 9403.05* 9403.06* 9403.07* 9406.00* 9407.00*

Upper Income

0002.00

MINERAL COUNTY (061), MT

MSA: NA

Moderate Income

9646.00*

Middle Income

9645.00*

SANDERS COUNTY (089), MT

MSA: NA

Moderate Income

0001.00 0002.01* 0002.02* 9403.00

ASSESSMENT AREA - 0032

GALLATIN COUNTY (031), MT

MSA: NA

Moderate Income

0006.00* 0007.03* 0009.00* 0011.01*

Middle Income

0001.04* 0001.05* 0002.01* 0003.00* 0005.05* 0005.06 0007.04 0015.00*

Upper Income

0001.01 0002.02 0004.00* 0005.02 0005.04* 0005.07 0007.01 0008.00* 0010.01 0010.02 0011.02

0012.00* 0016.00* 0017.00

JEFFERSON COUNTY (043), MT

MSA: NA

Middle Income

9622.02* 9623.00

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MADISON COUNTY (057), MT

MSA: NA

Middle Income

0001.01 0001.02* 0002.00 0003.00*

SILVER BOW COUNTY (093), MT

MSA: NA

Low Income

0001.02*

Moderate Income

0001.01*

Middle Income

0002.00 0003.00* 0004.00* 0005.00* 0006.00*

Upper Income

0007.00* 0008.00*

ASSESSMENT AREA - 0033

RAVALLI COUNTY (081), MT

MSA: NA

Moderate Income

0002.01* 0005.01* 0005.02* 0007.00*

Middle Income

0001.00* 0002.03* 0002.04 0003.00* 0004.01* 0004.02* 0006.01* 0006.02 0008.00*

ASSESSMENT AREA - 0034

DANIELS COUNTY (019), MT

MSA: NA

Middle Income

0203.00

SHERIDAN COUNTY (091), MT

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Middle Income

0902.00 0904.00

ASSESSMENT AREA - 0035

BROWN COUNTY (009), WI

MSA: 24580

Low Income

0008.00*

Moderate Income

0001.00* 0002.00* 0003.02* 0004.01* 0005.00* 0007.00* 0009.00* 0011.00* 0012.00* 0013.00* 0014.00*
 0016.00* 0017.01 0017.02* 0205.02* 0213.03*

Middle Income

0003.03* 0004.02* 0006.00* 0018.01* 0018.02* 0020.01* 0020.02* 0102.01 0102.02* 0103.00* 0201.00*
 0205.05* 0205.06* 0206.00* 0207.03* 0207.04* 0208.00* 0209.00* 0212.00* 0213.01* 0213.02* 0213.04*
 0214.00* 0215.00* 0216.00* 9400.03* 9400.04* 9400.07*

Upper Income

0010.00* 0020.03* 0101.00* 0202.03* 0202.04* 0205.04* 0207.02* 0210.00* 9400.02* 9400.05 9400.06*
 9400.08

Income Not Known

9800.00*

ASSESSMENT AREA - 0036

DANE COUNTY (025), WI

MSA: 31540

Median Family Income 10-20%

0011.01*

Median Family Income 30-40%

0016.04*

Median Family Income 40-50%

0004.08 0006.00 0025.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0003.01*	0004.10*	0014.01*	0032.00*	0111.01*					
Median Family Income 60-70%									
0004.07*	0014.02	0015.01*	0023.01*	0027.00*	0030.02*				
Median Family Income 70-80%									
0005.06*	0014.05	0022.00*	0026.01	0026.02	0029.00*	0115.06*			
Median Family Income 80-90%									
0005.01*	0018.04*	0021.00*	0024.01*	0024.02*	0028.00	0105.04*	0118.00*	0122.02*	
Median Family Income 90-100%									
0002.02*	0002.04*	0013.00*	0019.02	0020.00*	0023.02*	0026.03	0030.01*	0104.00*	0115.05*
0120.02	0121.00*	0122.01*	0123.00*	0126.00*	0131.00*	0133.01*			
Median Family Income 100-110%									
0004.06*	0005.04*	0008.00*	0015.02	0031.00*	0103.00*	0105.01*	0111.03*	0113.02*	0114.05*
0116.00*	0125.01*	0128.00	0129.00*						
Median Family Income 110-120%									
0004.02*	0012.00*	0016.05*	0019.01	0105.03*	0106.00	0110.00	0114.04*	0114.06	0114.07*
0120.03*	0120.04*	0124.00*	0127.00	0130.00*	0132.01*	0133.02*	0137.00*		
Median Family Income >= 120%									
0001.00*	0002.01*	0002.05*	0003.02*	0004.01*	0004.09	0005.05	0007.00*	0009.01*	0009.02*
0014.04	0017.04*	0018.02*	0101.00*	0102.00*	0107.01	0107.02	0108.01*	0108.02	0109.03
0109.06*	0109.07*	0109.08	0111.04*	0112.01*	0112.02*	0113.01*	0114.03*	0115.04*	0115.08*
0132.02*									
Median Family Income Not Known									
0011.02*	0016.03*	0016.06*	0017.06*	0017.07*	9917.02*	9917.02*	9917.03*		
GREEN COUNTY (045), WI									
MSA: 31540									
Moderate Income									
9604.00	9605.00	9606.00	9607.00	9608.00*					
Middle Income									

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

ASSESSMENT AREA - 0037

MILWAUKEE COUNTY (079), WI

MSA: 33340

Median Family Income 10-20%

0123.00* 0135.00*

Median Family Income 20-30%

0029.00* 0064.00* 0068.00* 0070.00* 0087.00* 0091.00* 0136.00* 0137.00* 0141.00* 0165.00* 0166.00*

1857.00* 1860.00* 1861.00*

Median Family Income 30-40%

0002.01* 0012.00* 0018.00* 0027.00* 0028.00* 0039.00* 0040.00* 0044.00* 0045.00* 0046.00* 0060.00

0062.00 0065.00 0066.00* 0069.00* 0084.00* 0085.00* 0088.00* 0089.00* 0090.00* 0099.00* 0133.00*

0157.00* 0158.00* 0167.00* 0168.00 0174.00* 0175.00* 0176.00* 0214.00* 1854.00* 1858.00* 1862.00*

1868.00*

Median Family Income 40-50%

0004.00* 0005.02* 0009.00 0010.00* 0019.00* 0020.00* 0021.00* 0023.00* 0025.00* 0026.00* 0034.00*

0041.00* 0042.00* 0048.00* 0063.00* 0067.00* 0081.00 0096.00* 0098.00* 0106.00* 0159.00* 0160.00*

0163.00* 0164.00* 0169.00* 0170.00* 0186.00* 0187.00* 0205.00* 1855.00* 1866.00*

Median Family Income 50-60%

0003.02* 0007.00* 0013.00* 0014.00* 0015.00* 0016.00* 0017.00* 0024.00* 0030.00* 0031.00* 0035.00*

0038.00* 0043.00* 0049.00* 0059.00* 0061.00* 0086.00 0161.00* 0171.00* 0173.00* 0188.00* 0201.00*

0204.00* 0216.00 1001.00* 1003.00* 1705.00* 1859.00* 1865.00*

Median Family Income 60-70%

0001.02* 0005.01* 0006.00* 0008.00* 0011.00* 0022.00* 0033.00* 0050.00* 0051.00* 0079.00* 0092.00*

0124.00* 0126.00 0162.00* 0172.00* 0202.00* 1002.00 1702.00*

Median Family Income 70-80%

0001.01 0032.00* 0036.00* 0053.00* 0071.00* 0080.00* 0108.00* 0129.00* 0130.00* 0189.00* 0194.00*

0199.00* 0200.00* 0203.00* 0206.00* 0212.00* 0213.00* 0218.00 1004.00* 1009.00 1011.00* 1016.00*

1101.00* 1202.01* 1202.03 1703.00* 1706.00* 1803.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

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0003.03* 0037.00* 0052.00* 0054.00* 0058.00* 0072.00* 0073.00* 0122.00* 0190.00* 0191.00* 0192.00*
 0193.00* 0198.00* 0211.00* 1006.00* 1010.00* 1012.00* 1013.00* 1014.00* 1015.00* 1017.00* 1202.02*

Median Family Income 90-100%

1601.02 1707.00* 1801.00* 1804.00* 1805.00* 1851.00*
 0002.02* 0003.01* 0057.00* 0078.00* 0094.00* 0107.00* 0111.00* 0127.00* 0183.00* 0184.00* 0185.00*
 0195.00* 0196.00* 0197.00* 0207.00* 0209.00* 0210.00* 0217.00 0901.00* 1005.00* 1007.00* 1008.00*
 1203.00* 1205.01* 1205.02* 1402.01* 1601.01* 1602.03 1802.00* 1852.00* 1863.00*

Median Family Income 100-110%

0055.00* 0077.00* 0093.00* 0095.00* 0125.00* 0128.00* 0180.00* 0501.01* 0501.04* 0801.00* 0906.00*
 1018.00* 1301.00* 1602.06* 1701.00* 1704.00* 1853.00*

Median Family Income 110-120%

0179.00* 0181.00* 0208.00* 0215.00* 0602.00* 0804.00* 0902.00* 0903.00* 0912.00* 1201.02* 1204.00*
 1402.02* 1501.00* 1602.02* 1602.05*

Median Family Income >= 120%

0003.04* 0047.00* 0056.00* 0074.00* 0075.00* 0076.00* 0110.00* 0112.00* 0113.00* 0114.00* 0143.00*
 0144.00 0182.00* 0301.00* 0351.00* 0352.00* 0401.00* 0501.03* 0601.01* 0601.02* 0701.00* 0702.00*
 0703.00* 0802.00* 0803.00* 0907.00* 0908.00* 0909.00* 0910.00* 0911.00* 0913.00* 0914.00* 1201.01*
 1302.00* 1401.00* 1503.01* 1503.03* 1503.04* 1603.01* 1603.02 1864.00* 1869.00 1870.00* 1872.00*
 1873.00* 1874.00

Median Family Income Not Known

0097.00* 0134.00* 0146.00* 0147.00* 0148.00* 0149.00* 1856.00* 9800.00* 9900.00*

ASSESSMENT AREA - 0038

SHEBOYGAN COUNTY (117), WI

MSA: 43100

Moderate Income

0005.00 0008.00

Middle Income

0001.00 0002.01 0002.02 0003.00 0004.00 0009.00 0010.00* 0011.00 0101.00* 0102.00* 0103.00

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Upper Income

0105.04 0107.00 0108.00 0110.00 0113.02*

Income Not Known

9900.00*

ASSESSMENT AREA - 0039

GRANT COUNTY (043), WI

MSA: NA

Middle Income

9601.00* 9602.00* 9603.00* 9604.00 9605.00 9606.00 9607.00 9608.00* 9609.00 9610.00 9611.00
9612.00

LAFAYETTE COUNTY (065), WI

MSA: NA

Middle Income

9701.00 9702.00 9703.00 9704.00 9705.00

ASSESSMENT AREA - 0040

MONTEREY COUNTY (053), CA

MSA: 41500

Low Income

0005.01* 0007.02* 0009.00* 0113.02*

Moderate Income

0001.03* 0002.00* 0004.00* 0005.02* 0006.00* 0007.01* 0008.00* 0013.00* 0101.01* 0105.04* 0105.06*
0106.07* 0108.04* 0111.01* 0111.03* 0111.05* 0112.03* 0112.04* 0113.03* 0113.05* 0113.06* 0115.02*
0136.00* 0137.00* 0140.00* 0141.02*

Middle Income

0001.04* 0001.06* 0003.00* 0015.00* 0017.00 0018.01* 0018.02* 0102.02* 0103.06* 0104.00* 0105.01*
0105.05* 0106.04* 0106.05* 0106.06* 0106.08* 0111.04* 0112.02* 0114.00* 0123.02* 0125.04* 0126.01*
0130.00* 0131.00* 0135.00* 0138.00* 0141.05* 0141.08* 0141.09* 0142.01* 0142.02* 0145.00 0146.01*

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0001.01*	0001.05*	0012.00*	0014.00*	0016.00*	0101.02*	0103.05*	0106.03*	0107.02*	0110.01*	0110.02*
0111.06*	0116.04*	0116.05*	0116.06*	0117.00*	0118.01*	0118.02*	0119.01*	0119.02*	0120.00*	0121.00*
0122.00*	0124.01*	0124.02*	0125.03*	0127.00*	0128.00*	0132.00	0133.00*	0134.00*	0139.00*	0141.10
0143.01*	0143.02*	0147.00*								

Income Not Known

0109.00*	0141.04*	9800.00	9900.00*
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ASSESSMENT AREA - 0041

SANTA FE COUNTY (049), NM

MSA: 42140

Moderate Income

0008.00*	0010.02	0011.06*	0012.02	0012.03*	0012.05*	0012.07*	0013.02*	0013.06*	0101.02	9403.00*
9405.00*	9409.00*									

Middle Income

0002.02	0003.00*	0007.00	0009.00*	0011.02*	0011.03*	0011.05*	0011.07	0012.06*	0013.01*	0013.04*
0013.05*	0103.08*	0103.09	0103.10*	0103.12*	0106.01*	0108.00*	9404.00*	9406.00*		

Upper Income

0001.02*	0001.03*	0004.00	0005.00	0006.00	0010.01*	0102.04*	0102.05*	0103.04	0103.11	0103.15*
0103.16	0103.17*	0103.18*	0104.00*	0105.00*	0106.02*	0106.03*	0107.01	0107.02*	0109.00*	

Income Not Known

0002.01*	9800.00*	9802.00*
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ASSESSMENT AREA - 0042

LOS ALAMOS COUNTY (028), NM

MSA: NA

Upper Income

0001.00*	0002.00	0004.00	0005.00*
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RIO ARriba COUNTY (039), NM

MSA: NA

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Middle Income
0003.01* 0003.02 0005.00* 9407.00 9408.00* 9410.00* 9441.00

Upper Income

0001.00* 0004.02*

Income Not Known

0004.01*

OUTSIDE ASSESSMENT AREA

COCONINO COUNTY (005), AZ

MSA: 22380

Middle Income

0012.01

GILA COUNTY (007), AZ

MSA: NA

Middle Income

0001.00

PIMA COUNTY (019), AZ

MSA: 46060

Median Family Income 60-70%

0023.00

Median Family Income 80-90%

0043.37

Median Family Income >= 120%

0027.02

Median Family Income Not Known

0001.00

YAVAPAI COUNTY (025), AZ

MSA: 39150

Middle Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

YUMA COUNTY (027), AZ

MSA: 49740

Moderate Income

0007.00

CONTRA COSTA COUNTY (013), CA

MSA: 36084

Median Family Income 70-80%

3240.03

KINGS COUNTY (031), CA

MSA: 25260

Moderate Income

0017.03

MERCED COUNTY (047), CA

MSA: 32900

Middle Income

0019.01

ORANGE COUNTY (059), CA

MSA: 11244

Median Family Income >= 120%

0626.56

SAN BERNARDINO COUNTY (071), CA

MSA: 40140

Median Family Income 40-50%

0055.02

SANTA BARBARA COUNTY (083), CA

MSA: 42200

Moderate Income

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Middle Income

0020.11

SONOMA COUNTY (097), CA

MSA: 42220

Upper Income

1541.00

TULARE COUNTY (107), CA

MSA: 47300

Moderate Income

0003.02

Middle Income

0025.00

EL PASO COUNTY (041), CO

MSA: 17820

Median Family Income 50-60%

0050.00

Median Family Income 60-70%

0023.00 0028.02

GARFIELD COUNTY (045), CO

MSA: NA

Middle Income

9517.02 9520.01

LA PLATA COUNTY (067), CO

MSA: NA

Upper Income

9709.00 9711.00

MESA COUNTY (077), CO

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Middle Income

0010.02 0015.02

Upper Income

0019.00

RIO GRANDE COUNTY (105), CO

MSA: NA

Middle Income

9767.00

SAGUACHE COUNTY (109), CO

MSA: NA

Moderate Income

9777.00

NEW CASTLE COUNTY (003), DE

MSA: 48864

Median Family Income 90-100%

0104.00

CLAY COUNTY (019), FL

MSA: 27260

Upper Income

0303.06

LEE COUNTY (071), FL

MSA: 15980

Median Family Income >= 120%

0401.38

LEON COUNTY (073), FL

MSA: 45220

Upper Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

SARASOTA COUNTY (115), FL

MSA: 35840

Middle Income

0001.02

ADA COUNTY (001), ID

MSA: 14260

Middle Income

0102.34

BUREAU COUNTY (011), IL

MSA: NA

Middle Income

9648.00

CARROLL COUNTY (015), IL

MSA: NA

Moderate Income

9603.00

COOK COUNTY (031), IL

MSA: 16984

Median Family Income 70-80%

8180.00

Median Family Income 80-90%

8214.02

Median Family Income 90-100%

8285.05

Median Family Income >= 120%

0810.00 2414.00 2801.00 3301.02 8023.00

DEKALB COUNTY (037), IL

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Moderate Income

0015.00

DUPAGE COUNTY (043), IL

MSA: 16984

Median Family Income 110-120%

8411.04 8455.10

Median Family Income >= 120%

8417.04 8464.05

KANE COUNTY (089), IL

MSA: 20994

Median Family Income 70-80%

8540.02

Median Family Income >= 120%

8521.01 8524.07

LEE COUNTY (103), IL

MSA: NA

Middle Income

0008.00

LIVINGSTON COUNTY (105), IL

MSA: NA

Moderate Income

9605.00

MCHENRY COUNTY (111), IL

MSA: 16984

Middle Income

8702.00

Upper Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 19500

Low Income

0021.00

OGLE COUNTY (141), IL

MSA: NA

Middle Income

9614.00

Upper Income

9617.00

ROCK ISLAND COUNTY (161), IL

MSA: 19340

Middle Income

0203.01

STEPHENSON COUNTY (177), IL

MSA: NA

Low Income

0007.00 0008.00

Middle Income

0001.00 0002.00 0006.00

WHITESIDE COUNTY (195), IL

MSA: NA

Middle Income

0011.02

LAWRENCE COUNTY (093), IN

MSA: NA

Middle Income

9510.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 43780

Middle Income

0109.01

ALLAMAKEE COUNTY (005), IA

MSA: NA

Middle Income

9603.00

BLACK HAWK COUNTY (013), IA

MSA: 47940

Middle Income

0028.00

CLINTON COUNTY (045), IA

MSA: NA

Middle Income

0010.00 0012.00

DELAWARE COUNTY (055), IA 2/

MSA: NA

Middle Income

9502.00 9503.00

DES MOINES COUNTY (057), IA

MSA: NA

Upper Income

0012.00

FAYETTE COUNTY (065), IA

MSA: NA

Moderate Income

0802.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0801.00

JACKSON COUNTY (097), IA 2/

MSA: NA

Middle Income

9504.00

JONES COUNTY (105), IA

MSA: 16300

Middle Income

0701.00 0705.00

KEOKUK COUNTY (107), IA

MSA: NA

Middle Income

0801.00

LEE COUNTY (111), IA

MSA: NA

Middle Income

4906.00

MARSHALL COUNTY (127), IA

MSA: NA

Middle Income

9506.00

SCOTT COUNTY (163), IA

MSA: 19340

Middle Income

0128.01

STORY COUNTY (169), IA

MSA: 11180

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0103.00 0104.00

Upper Income

0001.01

WARREN COUNTY (181), IA

MSA: 19780

Middle Income

0211.00 0212.00

ATCHISON COUNTY (005), KS

MSA: NA

Middle Income

0816.00

BOURBON COUNTY (011), KS

MSA: NA

Middle Income

9558.00

DONIPHAN COUNTY (043), KS

MSA: 41140

Middle Income

0201.00

HARVEY COUNTY (079), KS

MSA: 48620

Middle Income

0305.00

JEFFERSON COUNTY (087), KS

MSA: 45820

Middle Income

0201.02

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0201.01

LEAVENWORTH COUNTY (103), KS

MSA: 28140

Upper Income

0716.00

MCPHERSON COUNTY (113), KS

MSA: NA

Middle Income

7883.00

MIAMI COUNTY (121), KS

MSA: 28140

Upper Income

1003.00

RAWLINS COUNTY (153), KS

MSA: NA

Middle Income

9506.00

SEDGWICK COUNTY (173), KS

MSA: 48620

Median Family Income 70-80%

0060.00

SHAWNEE COUNTY (177), KS

MSA: 45820

Middle Income

0037.02

MIDDLESEX COUNTY (017), MA

MSA: 15764

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

3565.00

BLUE EARTH COUNTY (013), MN

MSA: 31860

Moderate Income

1707.00

CHISAGO COUNTY (025), MN

MSA: 33460

Middle Income

1102.02

FARIBAULT COUNTY (043), MN

MSA: NA

Middle Income

4604.00

ISANTI COUNTY (059), MN

MSA: 33460

Middle Income

1304.00 1305.02

NICOLLET COUNTY (103), MN

MSA: 31860

Middle Income

4806.00

Upper Income

4805.02

OLMSTED COUNTY (109), MN

MSA: 40340

Upper Income

0014.04

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA

Upper Income

0701.01

SHERBURNE COUNTY (141), MN

MSA: 33460

Moderate Income

0304.09

WASHINGTON COUNTY (163), MN

MSA: 33460

Upper Income

0710.11

GREENE COUNTY (077), MO

MSA: 44180

Moderate Income

0043.04

HOLT COUNTY (087), MO

MSA: NA

Middle Income

9602.00

MILLER COUNTY (131), MO

MSA: NA

Upper Income

9627.01

PETTIS COUNTY (159), MO

MSA: NA

Middle Income

4803.00

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 28140

Low Income

0300.02

Upper Income

0304.01

VERNON COUNTY (217), MO

MSA: NA

Middle Income

9504.00

BIG HORN COUNTY (003), MT

MSA: NA

Middle Income

9405.00

CASCADE COUNTY (013), MT

MSA: 24500

Middle Income

0003.00 0104.00

DEER LODGE COUNTY (023), MT

MSA: NA

Middle Income

0005.00

FERGUS COUNTY (027), MT

MSA: NA

Moderate Income

0302.02

LEWIS AND CLARK COUNTY (049), MT

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0004.00

MISSOULA COUNTY (063), MT

MSA: 33540

Moderate Income

0003.00

Income Not Known

0002.04

ROOSEVELT COUNTY (085), MT

MSA: NA

Moderate Income

9400.02

SWEET GRASS COUNTY (097), MT

MSA: NA

Middle Income

9670.00

VALLEY COUNTY (105), MT

MSA: NA

Middle Income

9406.00

WHEATLAND COUNTY (107), MT

MSA: NA

Moderate Income

0001.00

RICHARDSON COUNTY (147), NE

MSA: NA

Moderate Income

9686.00

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

9645.00

CLARK COUNTY (003), NV

MSA: 29820

Median Family Income 60-70%

0018.03

WASHOE COUNTY (031), NV

MSA: 39900

Upper Income

0033.11

OCEAN COUNTY (029), NJ

MSA: 35154

Median Family Income 40-50%

7150.01

CATRON COUNTY (003), NM

MSA: NA

Middle Income

9764.02

CIBOLA COUNTY (006), NM

MSA: NA

Middle Income

9744.02 9747.01

DE BACA COUNTY (011), NM

MSA: NA

Middle Income

9601.00

HARDING COUNTY (021), NM

MSA: NA

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0001.00

LEA COUNTY (025), NM

MSA: NA

Middle Income

0009.00 0010.05

Upper Income

0005.03

LINCOLN COUNTY (027), NM

MSA: NA

Middle Income

9602.00

MCKINLEY COUNTY (031), NM

MSA: NA

Middle Income

9452.01

MORA COUNTY (033), NM

MSA: NA

Moderate Income

9552.02

OTERO COUNTY (035), NM

MSA: NA

Moderate Income

0001.00

SAN MIGUEL COUNTY (047), NM

MSA: NA

Moderate Income

9573.00 9574.00 9576.03 9578.00

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA	
Income Not Known	
9521.01	
TORRANCE COUNTY (057), NM	
MSA: 10740	
Moderate Income	
9632.02	
KINGS COUNTY (047), NY	
MSA: 35614	
Median Family Income >= 120%	
0754.00	
NEW YORK COUNTY (061), NY	
MSA: 35614	
Median Family Income >= 120%	
0076.00	
LINCOLN COUNTY (109), NC	
MSA: 16740	
Middle Income	
0711.01	
CIMARRON COUNTY (025), OK	
MSA: NA	
Upper Income	
9501.00	
FLORENCE COUNTY (041), SC	
MSA: 22500	
Upper Income	
0002.01	

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 28940

Middle Income

0041.00

SEVIER COUNTY (155), TN

MSA: NA

Moderate Income

0805.00

SHELBY COUNTY (157), TN

MSA: 32820

Median Family Income 110-120%

0213.54

ANDREWS COUNTY (003), TX

MSA: NA

Middle Income

9503.00

ATASCOSA COUNTY (013), TX

MSA: 41700

Upper Income

9606.02

BAYLOR COUNTY (023), TX

MSA: NA

Middle Income

9503.02

BEXAR COUNTY (029), TX

MSA: 41700

Median Family Income >= 120%

1818.15

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA	
Upper Income	
9501.00	
BRAZORIA COUNTY (039), TX	
MSA: 26420	
Middle Income	
6642.00	
BRAZOS COUNTY (041), TX	
MSA: 17780	
Moderate Income	
0018.04	
CALLAHAN COUNTY (059), TX	
MSA: 10180	
Middle Income	
0301.02	
CARSON COUNTY (065), TX	
MSA: 11100	
Upper Income	
9501.00	
CASTRO COUNTY (069), TX	
MSA: NA	
Upper Income	
9501.00	
COCHRAN COUNTY (079), TX	
MSA: NA	
Middle Income	
9501.00	

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA

Upper Income

9506.00

COLLIN COUNTY (085), TX

MSA: 19124

Median Family Income >= 120%

0305.04

COLLINGSWORTH COUNTY (087), TX

MSA: NA

Middle Income

9503.00

CROSBY COUNTY (107), TX

MSA: 31180

Moderate Income

9501.00

DALLAM COUNTY (111), TX

MSA: NA

Middle Income

9501.00 9503.00

DALLAS COUNTY (113), TX

MSA: 19124

Median Family Income 60-70%

0124.00

Median Family Income >= 120%

0198.00

DAWSON COUNTY (115), TX

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

9506.00

DENTON COUNTY (121), TX

MSA: 19124

Median Family Income 90-100%

0214.19

Median Family Income >= 120%

0219.00

DICKENS COUNTY (125), TX

MSA: NA

Middle Income

9503.00

DONLEY COUNTY (129), TX

MSA: NA

Middle Income

9502.00

EL PASO COUNTY (141), TX

MSA: 21340

Median Family Income >= 120%

0103.38

ERATH COUNTY (143), TX

MSA: NA

Upper Income

9501.00

FORT BEND COUNTY (157), TX

MSA: 26420

Median Family Income 70-80%

6712.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

6732.02 6747.02

GAINES COUNTY (165), TX

MSA: NA

Middle Income

9502.02

GLASSCOCK COUNTY (173), TX

MSA: NA

Upper Income

9501.00

HALE COUNTY (189), TX

MSA: NA

Middle Income

9504.00 9507.00 9509.00

HARRIS COUNTY (201), TX

MSA: 26420

Median Family Income 30-40%

5204.00

Median Family Income 40-50%

2104.00 3122.00 3319.00 5503.06

Median Family Income 50-60%

2305.00 5532.02

Median Family Income 60-70%

3236.01 3315.01

Median Family Income 70-80%

3133.00

Median Family Income 80-90%

2106.00

Median Family Income 90-100%

2023 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income 110-120%

2508.01

Median Family Income >= 120%

4115.05 4316.00 5114.00

HARTLEY COUNTY (205), TX

MSA: NA

Middle Income

9502.00

HASKELL COUNTY (207), TX

MSA: NA

Middle Income

9503.00

HEMPHILL COUNTY (211), TX

MSA: NA

Upper Income

9503.00

HOWARD COUNTY (227), TX

MSA: NA

Upper Income

9509.00

HUNT COUNTY (231), TX

MSA: 19124

Moderate Income

9616.00

JEFFERSON COUNTY (245), TX

MSA: 13140

Moderate Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MCCULLOCH COUNTY (307), TX

MSA: NA

Middle Income

9503.00

MASON COUNTY (319), TX

MSA: NA

Upper Income

9502.00

MATAGORDA COUNTY (321), TX

MSA: NA

Moderate Income

7303.02

OCHILTREE COUNTY (357), TX

MSA: NA

Middle Income

9503.00

PARKER COUNTY (367), TX

MSA: 23104

Middle Income

1404.13

ROBERTS COUNTY (393), TX

MSA: NA

Middle Income

9501.00

SAN JACINTO COUNTY (407), TX

MSA: NA

Middle Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

SHERMAN COUNTY (421), TX

MSA: NA

Middle Income

9502.00

SWISHER COUNTY (437), TX

MSA: NA

Middle Income

9502.00

TARRANT COUNTY (439), TX

MSA: 23104

Median Family Income 90-100%

1026.02 1136.07

Median Family Income 110-120%

1139.48

Median Family Income >= 120%

1022.02 1054.03 1115.30 1115.45 1136.40

TERRY COUNTY (445), TX

MSA: NA

Low Income

9503.00

Middle Income

9501.00

TOM GREEN COUNTY (451), TX

MSA: 41660

Middle Income

0013.04

TRAVIS COUNTY (453), TX

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Median Family Income >= 120%

0354.00 0369.00

WARD COUNTY (475), TX

MSA: NA

Upper Income

9502.00

SALT LAKE COUNTY (035), UT

MSA: 41620

Median Family Income 80-90%

1145.00

KING COUNTY (033), WA

MSA: 42644

Median Family Income >= 120%

0097.01

THURSTON COUNTY (067), WA

MSA: 36500

Middle Income

0117.22

CLARK COUNTY (019), WI

MSA: NA

Middle Income

9508.00

COLUMBIA COUNTY (021), WI

MSA: 31540

Middle Income

9701.00 9710.00

DOOR COUNTY (029), WI

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Middle Income

1004.00 1007.00

FOND DU LAC COUNTY (039), WI

MSA: 22540

Moderate Income

0403.00

IOWA COUNTY (049), WI

MSA: 31540

Moderate Income

9502.00

Middle Income

9505.00 9506.00

JEFFERSON COUNTY (055), WI

MSA: NA

Moderate Income

1003.02

Middle Income

1016.00

Upper Income

1006.01 1007.00 1013.00

KEWAUNEE COUNTY (061), WI

MSA: 24580

Middle Income

9605.00

MANITOWOC COUNTY (071), WI

MSA: NA

Moderate Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0104.00

MARATHON COUNTY (073), WI

MSA: 48140

Upper Income

0011.06

MARINETTE COUNTY (075), WI

MSA: NA

Moderate Income

9607.00

Middle Income

9611.00

MARQUETTE COUNTY (077), WI

MSA: NA

Middle Income

9603.00

OCONTO COUNTY (083), WI

MSA: 24580

Moderate Income

1007.00

Middle Income

1011.00

OUTAGAMIE COUNTY (087), WI

MSA: 11540

Middle Income

0125.06

Upper Income

0133.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 33340

Upper Income

6502.00

RACINE COUNTY (101), WI

MSA: 39540

Upper Income

0020.02

RICHLAND COUNTY (103), WI

MSA: NA

Middle Income

9705.00

ROCK COUNTY (105), WI

MSA: 27500

Middle Income

0015.00 0027.00 0033.00

SAUK COUNTY (111), WI

MSA: NA

Upper Income

0001.03 0006.01

SHAWANO COUNTY (115), WI

MSA: NA

Moderate Income

1004.00

Middle Income

1001.00

TREMPEALEAU COUNTY (121), WI

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

1004.00

VERNON COUNTY (123), WI

MSA: NA

Middle Income

9605.00

WALWORTH COUNTY (127), WI

MSA: NA

Middle Income

0007.02 0017.02

WASHINGTON COUNTY (131), WI

MSA: 33340

Middle Income

4201.07 4301.00 4501.03

Upper Income

4501.05 4701.00

WAUKESHA COUNTY (133), WI

MSA: 33340

Middle Income

2001.03 2015.06 2029.01

Upper Income

2002.02 2011.02 2013.00 2022.01 2037.04 2041.00

WAUPACA COUNTY (135), WI

MSA: NA

Middle Income

1007.00

WINNEBAGO COUNTY (139), WI

MSA: 36780

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0024.01

LARAMIE COUNTY (021), WY

MSA: 16940

Moderate Income

0007.02

NATRONA COUNTY (025), WY

MSA: 16220

Middle Income

0010.00

Upper Income

0018.01

2023 Institution Disclosure Statement - Table E-1

Error Status Information

Respondent ID: 0000058458

Institution: HTLF BANK

Agency: FDIC - 3

Record Identifier: <u>11</u>	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	1,187	1,187	0	0.00%
Small Farm Loans	191	191	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	93	93	0	0.00%
Total	1,473	1,473	0	0.00%